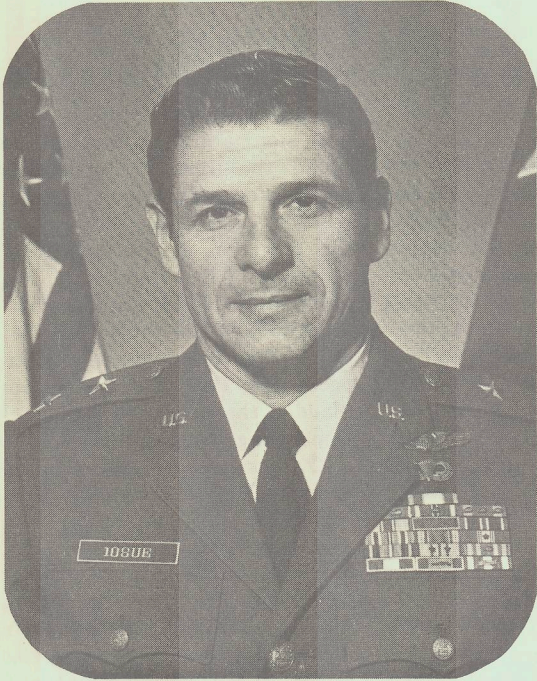


Brig. Gen. Bowling to command Recruiting



Major General Andrew P. Iosue

Maj. Gen. Iosue leaves following banner year

At press time, Air Force officials announced that Brigadier General Melvin G. Bowling has been selected to become commander of Air Force Recruiting Service here, replacing Major General Andrew P. Iosue who is being reassigned in mid-month.

Maj. Gen. Iosue was named to command the Air Force Military Training Center, Lackland Air Force Base, Tex.

Under his leadership, Air Force Recruiting Service achieved an unprecedented record, despite a toughened recruiting environment and manpower reductions.

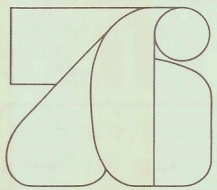
Operating with fewer recruiters than in fiscal year 1975, faced with two major reorganizational realignments and an over \$11 million budget cut, Recruiting Service in FY '76 surpassed all previous years' efforts in medical recruiting accessions and met or exceeded all other recruiting objectives.

(Continued on Page 12)



Brigadier General Melvin G. Bowling

The AIR FORCE RECRUITER



"There in spirit"

Vol. 22—No. 9 USAF Recruiting Service, Randolph AFB, Texas September 1976

Bulletin:

Outstanding recruiters will be recognized by Air Force Recruiting Service in a special Honor Roll, say recruiting officials here. The Honor Roll is scheduled to be published in each issue of "The Air Force Recruiter" newspaper beginning next month.

AFRAP on way

Assistance program adopted

Air Force Recruiting Service achieved an unprecedented record during fiscal year 1976, and Recruiting Service Commander Brigadier General Melvin G. Bowling is seeking the help of all Air Force active duty and retired personnel to attain even greater accomplishments in future periods. The new Air Force-wide program is called AFRAP — Air Force Recruiter Assistance Program.

"Every Air Force member," Brig. Gen. Bowling said, "can help provide the Air Force with the numbers of qualified new personnel we must have to continue to be an efficient, productive military force. There are a number of ways in which other Air Force people can help," he continued, "but what we really need right now are referrals."

Explaining that all active duty and retired personnel and their families are representatives of and spokespersons for the Air Force, since they live, or have lived the Air Force way of life, he pointed out that they are highly credible sources of information. They are active in community affairs, come into contact with many young people who could qualify for enlistment, and they actively influence others. They therefore represent a largely untapped resource which can be effectively used to support recruiting.

"If every member of the Air Force identified just one or two young people who apparently have the qualifications we seek, talked candidly with them about our great way of life, and urged them to seek additional informa-

tion from our recruiters, it would represent an invaluable bank of potential new Air Force members on which our recruiters could draw," he said. "Moreover, the Air Force family could actively participate in molding the Air Force of the future. That future," he added, "depends up-

on the quality and quantity of personnel being recruited today — our leaders of tomorrow."

Advertisements with mail-back coupons have been developed to support the AFRAP campaign. The ads have coupons which can be given to prospective Air Force recruits

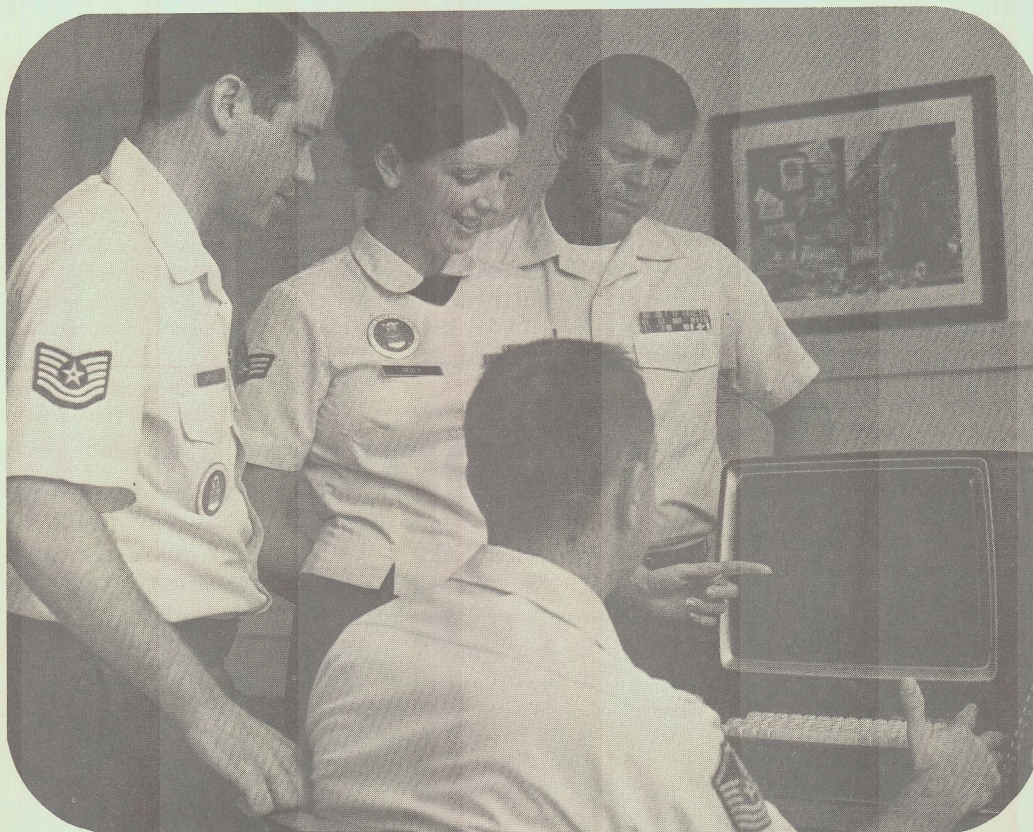
who would fill them out and mail them to the Air Force Opportunities Center in Peoria, Ill. Following verification of the potential recruit's desires, Air Force recruiters would contact the young person and further explain Air Force benefits, the dedication and commitment re-

quired, and take other measures to ascertain specific desires and qualifications for Air Force duty.

Supplementing the advertisements will be direct mail letters to various Air Force members and groups. The letters will explain the referral campaign in detail, and invite direct participation in the recruiting effort. Other actions soon to be underway include asking all Air Force personnel to display recruiting bumper stickers, getting first-termers on bases to help recruiters by talking to high schools, and stories in many publications.

While FY '76 was a successful Air Force recruiting year from standpoints of both quality and quantity, indications are that personnel procurement is getting considerably tougher — both now and in the outlook for the future. High qualifications for enlistment, an anticipated increase in the number of new enlistees required, extremely austere funding for recruiting and advertising, fewer authorized recruiter positions compared with FY '75, and the upswing in the economy have combined to toughen the recruiting environment.

"With the assistance of the Air Force family," Brig. Gen. Bowling said, "I have no doubt that our recruiters will continue to meet quantitative goals while providing the Air Force with ever better quality accessions to meet Air Force requirements for the long term. AFRAP provides the opportunity for every Air Force member to help build the force of the future."



SENIOR MASTER SERGEANT Gene M. Piga, a member of the Training Division, Directorate of Recruiting Operations, seated, demonstrates use of a remote computer terminal to students at the Advanced Personnel Data System/Procurement Management Information System (APDS/PROMIS) orientation course being conducted here. Observing are, from left, Technical Sergeant Larry F. Shreiner, 3501st Air Force Recruiting Group Training Team; Sergeant Peggy E. Healy, 3506th Recruiting Group Operations Division; and TSgt. Owen B. Chastain, 3505th Recruiting Group Operations Division. They are among 10 group members and 38 Armed Forces Examining and Entrance Station personnel attending the course. They are learning to operate the equipment in preparation for APDS/PROMIS becoming operational in November. (Air Force Photo by Jim Drury)

Commanders Comment

by Major General Andrew P. Iosue
outgoing commander

I am sure you have heard the expression many, many times, "This has been the best job I have ever had." Too often used, too little meant, perhaps, but believe me—it's true.

Why? I guess the main reason is the fact that the job deals with people.

On the one hand are the military personnel who wear the badge with such well-earned pride, and the civilian employees who've continued to serve their country so well. On the other hand are the thousands of men and women who've been joining our Air Force thanks to your combined efforts. There's no question in my mind—the Air Force is getting better every day. A key element is at the front door where we are seeing the highest quality, and the most dedicated and motivated recruits, in our history.

Another factor is the nature of the recruiting business. It's not an exact science but, to a greater extent than in almost any other outfit in the Air Force, it depends on the inspiration, motivation and unique personal qualities of each individual. If I could point my finger at one accomplishment during my tenure in command that has made me proud, it would be the success of our efforts to bring the recruiters to the forefront; to make the whole Air Force more aware of the tremendous job you're doing.

I could recite many other things that have made me proud, and make me want to stay. In a very few words, it all boils down to the fact that it has been great because you're the finest.

I know you will continue to move toward bigger and greater achievements. Your new commander, Brig. Gen. Melvin Bowling, is my friend, neighbor and has been my professional associate on the Air Training Command staff. He's the kind of officer who will fit in well with the outstanding men and women who serve throughout Recruiting Service.

Now it's time to move on. Of course, I'm not moving far; just across town and only one step removed from Recruiting Service. People are already jesting about my having to atone for my sins by training the people whom I've recruited. I'm not worried, because I am well aware of the kinds of people we are bringing on board.

I wish I had the time to pay each of you a visit, shake your hand and personally thank you for a job well done.

My door is always open, please come by and see me. I may not wear the badge but you can be sure that there will always be a warm spot in my heart for one of the finest professionals in the Air Force—the recruiter.

Andrew P. Iosue

by Brigadier General Melvin G. Bowling
incoming commander

Like many throughout the Air Force, I have always had a special feeling of pride and admiration for the people and accomplishments of the Air Force Recruiting Service. Our great country enjoys the most professional, credible Air Force in its history as a result of your efforts.

As your new commander, I know there are many nuances of recruiting practices and procedures which I must master quickly. It is unquestionably a tough job to command a unit scattered over tremendous geographical areas with the many diverse challenges of today. However, I look forward to the challenge.

We will all miss Major General Iosue's talents in Recruiting Service. I feel most fortunate to have been closely associated with him during the past year in my position as DCS/Operations for Air Training Command. The accomplishments cited elsewhere in this issue of "The Recruiter" tell only a small part of Recruiting Service's successes under his leadership. I know that I express the thoughts of everyone in wishing General Iosue and his family farewell, Godspeed and every success in their new assignment.

At the same time, much remains to be done toward meeting our objectives. Each of you and General Iosue can be assured of my full support in reaching the goals already established and the new ones we develop.

It is clear from briefings I have received that we are in for some tough times in the future, but that you have overcome similar challenges in the past. I look to the future with confidence and eagerly anticipate getting to know most of you personally. Your mature advice, comments, criticisms and suggestions, in any form, are always welcome and necessary to continue your outstanding track record.

Recruiting Service represents the best of the Air Force and the high quality people make it great. It gives me considerable pride to have been selected as your commander.

Melvin G. Bowling

The AIR FORCE RECRUITER

"There in spirit"

THE AIR FORCE RECRUITER is an official Class II Air Force newspaper published monthly on the 15th day of the month by and for personnel of U.S. Air Force Recruiting Service, Air Training Command with headquarters at Randolph AFB, Texas. Opinions expressed herein do not necessarily represent those of the USAF.

All photos are official Air Force photos unless otherwise indicated.
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Maj. H. C. Moore.....Chief, Publicity
C. J. Chandler.....Chief, Media
TSgt. C. V. Majors.....NCOIC: Media
TSgt. D. B. Drachlis.....Editor
J. M. Richardson.....Writer

Communism Difference is fundamental

Are the motives of the United States and the U.S.S.R. basically the same—with the same needs and drives of any powerful nation? Secretary of Defense Donald Rumsfeld addressed this question in a speech to the Nisei Veterans Reunion in Chicago.

"From time to time, you hear people say, 'Oh, this government is a democracy, that one is socialist, and the other one communist. We have our way of doing things and they have theirs.' And so on, with the implication that the differences are not really very great.

"It was Thomas Henry Huxley who said, 'Facts of communism do not cease to exist because they are ignored.' The facts of communism do not cease to exist

because those who blur the difference ignore the truth—the truth that communism neither tolerates nor fosters the rights we hold to be the natural rights of man—freedom of speech, press, religion, assembly, and representative government responsible to the people. The fact is that the difference is not insignificant—it is fundamental.

"With us, the government exists to protect the rights of life, liberty, and the pursuit of happiness. In some other nations, there is a denial of individual rights. Here, the government exists to serve the people; the people do not exist to serve the government. It is not surprising that men, such as Mr. Solzhenitzyn, feel they must leave the Soviet Union to have the opportunity to tell the truth and to realize their talents and fulfill their potential as human beings.

"While most of our allies share our principles of freedom

and human dignity, not all do all of the time. The record is not perfect. They can change, however, and such changes in the direction of freedom have occurred. The Dominican Republic and Greece are freer nations today than they were just a few years ago and the prospects for Portugal and Spain gladden the hearts of the freedom-loving people of the world.

"In communist nations, the denial of freedom has not been reversible. This is not to say that this could not happen, but only that it has in fact never happened. The East German people tried to improve their rights in 1953, before the Soviet tanks rolled through their streets. The Hungarian people tried it in 1956, before the Soviet tanks rolled through their streets. The Czechs tried it in 1968, before the Soviet tanks rolled through their streets. The recurring lessons are there for all to see." (AFNS)

'Big Deal'

So the national election will be in November. Big deal—they've been talking about it all year . . .

However VOTING is a BIG deal. And it's the best deal any American citizen ever had. Voters like you and me, big, small, black, white, red, yellow, majority and minority; we make our voice heard in the government of our country.

No other right is more valuable or more powerful.

A single vote, like a tiny raindrop, can be combined with those of like persuasion to create a mighty flood of opinion. The power of the flood can elevate men and women to important office; it can also wash away inequity, irresponsibility and unsatisfactory government.

The right to vote is the birthright of every American; casting a ballot in all official elections is a duty of every American.

The national elections are set for Nov. 2, 1976. It is a simple matter for Air Force Recruiting Service members away from home to vote. Fill out a Federal Post Card Application for an absentee ballot, available from your voting officer.

Don't wait. You have one vote. Use it.

Emporium or mud-hole?

by Bob Reed
ATC Office of Information
Opinions varied somewhat. Those trying to drum up support for the place spoke of a "city of magnificent distances." President Washington called it the "Emporium (trade center) of the West."

But others, who had to work and live in it, either choking in its dust or slogging through its glutty mud, employed less glowing epithets, one of the mildest being "wilderness city." From there it was downhill to "Capital of Miserable Huts" and "Mud-hole Equal To the Great Serbonian Bog."

All were referring to what today is one of the world's most

beautiful cities, Washington, District of Columbia. Named for President Washington and Christopher Columbus, it was built on land ceded to the national government by Maryland and Virginia.

The idea of establishing a national capital was born during a June 1783 session of Congress in Old City Hall in Philadelphia. We were independent, but we were also broke, didn't have any credit, were just a loosely knit federation of 13 colonies, each acting like a sovereign nation.

An angry mob of unpaid Revolutionary soldiers chose that moment to descend on the city to demand their back pay. That did it. While there was no actual violence, several congress-

men started the ball rolling right there and then to build a federal city where they could make laws unmolested.

It took years and a political deal to bring it about. The northern states had picked a more desirable spot on the Delaware River, but agreed to accept the Potomac site if the southern states would support a bill shifting Revolutionary debts from the states to the national government.

After the southerners okayed the deal in July 1790, Congress authorized President Washington to act as its agent in negotiations with owners of the ceded land, and on March 30, 1791, we owned a 10-mile-square plot of swampy wilderness lying on both sides of the Potomac.

Base of choice program expands to seven locales

Some qualified Air Force applicants desiring a guaranteed initial base of assignment now have seven bases to choose from, Air Force Recruiting Service officials here recently announced.

The Guaranteed Base of Choice test program which was initiated in January, has been expanded to include four additional Northern bases.

It now includes K. I. Sawyer and Wurtsmith Air Force Bases, Mich., Grand Forks and Minot AFBs, N.D., Ellsworth AFB,

S.D., Malmstrom AFB, Mont., and F. E. Warren AFB, Wyo.

Applicants enlisting in one of some 70 Guaranteed Training Enlistee Program (GTEP) specialties may now have an assignment to one of these bases guaranteed before they join," explained Colonel Edward D. Young, Jr., director of operations, Air Force Recruiting Service.

"This option is open to four year enlistees without prior military service and those taking advantage of it will normally remain at the selected base for their first enlistment as long as they continue to meet Air Force standards and remain qualified in their skill," he continued.

The only exception will be for national emergencies or major mission changes affecting the requirements for individual skills.

"However," emphasized Col. Young, "personnel who become disqualified for the GTEP or fail to complete the required training for their specialty may lose the Base of Choice option."

The test program is scheduled to run through the end of 1976; however, officials hope to continue it next year.

Officials pointed out that not all specialties are available at all bases and once requirements in a specialty have been filled, the specialty will no longer be available.



EXPLAINING HOW the pilot gets into the T-38 Talon aircraft, flown by the Air Force Air Demonstration Team, The Thunderbirds, is Technical Sergeant Russ Duncan an Air Force Recruiting Detachment 601 recruiter assigned to Everett, Wash. (Air Force Photo by Master Sergeant Al Swift)

Reserve recruiters slate biggest campaign ever

ROBINS AFB, Ga. — Air Force Reserve recruiters are preparing to launch their biggest recruiting campaign ever in fiscal year 1977, according to Major Richard D. Sutton, director of Retention and Reserve Recruiting at Headquarters, Air Force Reserve (AFRES), at Robins AFB, Ga. Maj. Sutton said the Reserve recruiting force will be given an FY '77 quota of some 15,000 new reservists.

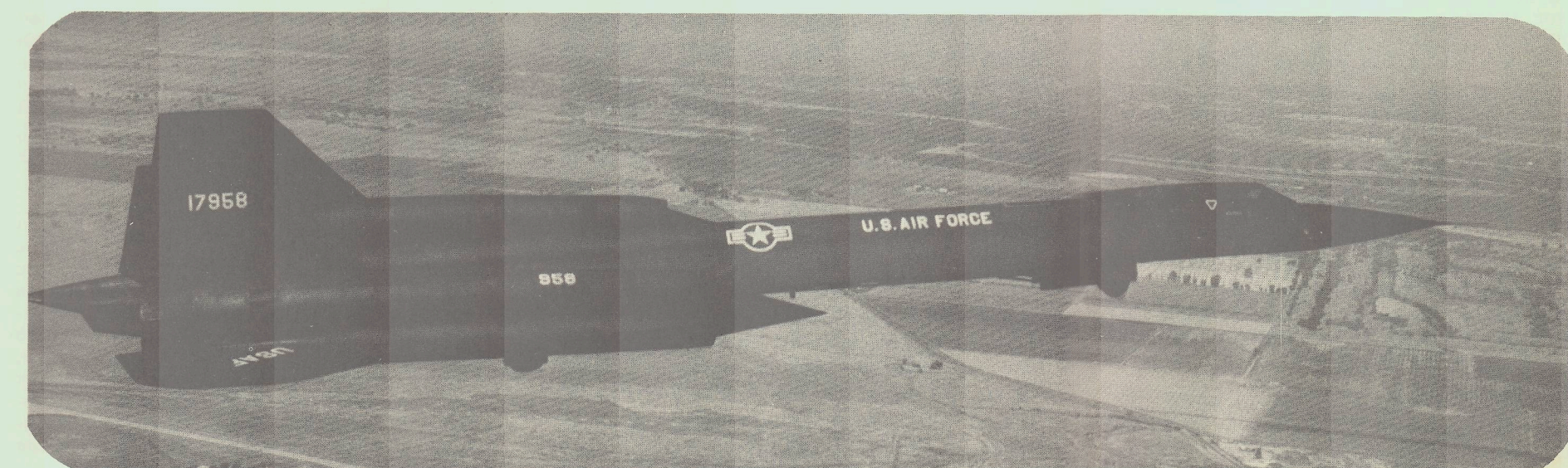
"This requirement coincides with what we expect to be the peak year of first term losses, as many of the Vietnam era reservists

complete their six-year obligation," Maj. Sutton said, "but I have every confidence that the Reserve recruiting force will meet and even exceed their quotas."

The confidence and enthusiasm stems from the recruiting effort that recently won the Air Force Organizational Excellence Award. The award was presented to Maj. Sutton and all members of his organization who served during March 1973 through June 1975. Major General Earl O. Anderson, AFRES vice commander, noted at the presentation of the award: "We must demonstrate again, as we did then, that we can turn our recruiting challenges into recruiting opportunities."

During the period of the award, the recruiting force exceeded the FY '75 goal of 12,068 by recruiting a total of 12,107, while at the same time, bringing down the cost of each accession by a significant amount.

Active duty recruiters throughout the United States, under the command of Major General Andrew P. Iosue, played a major role in the Reserve's award of excellence by referring more than 5,000 people to the Reserve, of whom 1,920 were enlisted into Reserve elements. This represents 16 per cent of all Reserve enlistments for the year, according to local Reserve liaison officials.



AN AIR FORCE reconnaissance aircraft, the SR-71 similar to the three that recently broke six flight records, climbs into the sky. The records

were previously held by the Soviet MIG-25 Foxbat and the U.S. Air Force YF-12.

Wives are OK

COMMENT: I note that 177-8 states that a recruiter's spouse should be counted as military in the one-to-three ratio for military to civilians at COI events. The only way I can interpret this is that you are deliberately discouraging the recruiter from having his wife attend. It is also an unwarranted affront to those wives who've contributed so much to our efforts. Why do we have these events anyway? The results produced are not in proportion to the expense involved and the recruiter's efforts and time expended to pull it off.

REPLY: Funds are tight and getting tighter. We therefore have some obvious restrictions on how they're to be used. A COI event isn't a social affair as far as we're concerned—it has a purpose, to develop contacts in the community so that you can get more and better applicant referrals, and to open doors to segments of the community that might otherwise be closed. In this regard, wives should attend whenever possible to serve as your hostess and to represent the family side of Air Force life to your guests. You must remember, however, that every tax penny we spend is rightfully subject to intense scrutiny and audit at all levels. Most recruiters feel that the value of a COI function far outweighs the expenditure of funds and effort, but it takes a well planned effort to make it worthwhile. Keep charging.

Paperwork has been cut

COMMENT: At a high-level meeting a couple of years ago, we recruiters were promised that with the introduction of the DoD Form 1966 our paperwork load would decrease. Instead we have 10 other forms. It seems like the paperwork has doubled. We were also led to believe that the new ENTNAC system would do away with the DD Form 369 police checks, but that hasn't happened either. We are more deeply into the investigative business than ever, and I don't think we belong there. We are also required to make a monthly report on advertising and publicity. I wish you people at the top would find some way to ease up on us. We could use a break.

REPLY: Old-timers tell me that the paperwork load has been reduced, and I'm determined to go further in streamlining actions in the future. As it stands, every form has a purpose, primarily to check and double check an applicant's eligibility for enlistment. Your thoroughness in this regard has contributed to a vast reduction in the number of allegations of fraudulent enlistment that we've had to investigate. Regarding the monthly A&P report, it's currently being reviewed to see if the reporting requirement and frequency can be reduced. Basically, the support people can't support you unless they know what you're doing. It's also important because our investment in A&P programs is constantly being scrutinized. The key point: We have cut paperwork and will try to reduce it further, but some things just have to be documented.

DIAL of the month

COMMENT: I just got a letter from you about how well we did last year. I'd like to thank you for the recognition. With continued support like we get from you, I think everyone will make goal next year. With you at the top, it makes things easier for us to do our job at this end too. So I guess it's a two-way street. Have a nice day, general.

REPLY: Incredible—can't believe a nice DIAL for a change. I can't help but have a nice day when it starts with a thoughtful DIAL like this one. In this outfit, you're the top, and the rest of the organization exists to support the people who really carry the mission—production recruiters. Thanks again for the great job last year, and thanks for calling. I hope the Hawk reads this one.

The Hawk?

COMMENT: I am a recruiter in the 03rd Group. Presently assignments for enlisted women are handed out to the individual recruiter by the sector supervisors. I have not gotten an assignment in months because my supervisor won't inform me about the availability. I'm not getting my fair share, and, in fact, since sector has been parcelling out the assignments, I haven't received any at all.

REPLY: Your group has six detachments, 38 sectors and approximately 320 bag carrying recruiters. Without a few more clues, you make it rough to supply an answer. I have no objection to anonymous calls but would prefer to at least have the information necessary so that we can track down the problem. I'm not sure, is this the Hawk?

Gripe!

COMMENT: General, I have a gripe. I just walked into the office and received a call from my sector supervisor informing me that they are going to cut back the E-3 program the last week in July instead of August 1. I think this is pretty crummy, especially since the Liaison people assured my applicant that he'd get it by going on active duty on the 30th.

REPLY: What sector? Which applicant? Who are you? Change 1 to ATCR 33-2, dated March 15, provided a new Table 2-3.1, which explains the new promotion policy for non-prior service enlistees. All NPS enlistees going on active duty before July 31 for six years were guaranteed promotion to E-3 upon successful completion of basic training. All those entering after August 1 get E-2 at completion of four months active duty and E-3 after six months in grade as E-2, provided that they are otherwise qualified. The change still gives our six-year enlistees a leg up on the promotion ladder, but is necessary for alignment with the new promotion system that has gone into effect throughout the Air Force. Read the book!

Education evaluation

COMMENT: What about people educated in another country who don't have a high school diploma from a school in the United States? For example, take an applicant who has completed high school and two or three years of college in the Philippines and wants to enlist. Because they don't have a diploma as outlined in paragraph 2-2c, ATCR 33-2, we can't give them a chance, unless they can qualify as non-high school graduates.

REPLY: Applicants from schools not in the American Educational System have three routes that they can follow. First is to have their education evaluated by the Credentials Evaluation Service of the International Education Research Foundation. Second is to apply for a state certified GED equivalency, or third, as you pointed out, to try to qualify as a non-high school grad. The first two options are preferable. Verification of all documents presented for enlistment processing is vital and education is one of the most critical areas. Documentation protects you and the applicant.

Retired

COMMENT: I would like to know your policy on time off for people who are about to retire. In the past at the base it was to give them 30 days off. Now I've been told that your policy is to give them a maximum of five days off. We would like to know where you stand on this matter.

REPLY: The only policy that I'm familiar with is a day's work for a day's pay. Of course, people must be excused from other duties to meet their required out-processing schedule and other necessary commitments to get their affairs in order. If they have earned leave, they should be given an opportunity to take it. But there's no provision that I'm aware of that provides for people to be retired while still on active duty, and that's what giving prospective retirees 30 days off would amount to. Hang in there.

A good deal

COMMENT: Several of my recruits have told me that training instructors at Lackland purchase many of the items that are listed in the pamphlet 1302. Like, we tell them to take towels, and the TI has already purchased them for the whole flight, or if they take soap dishes and things like that, and they don't conform to standards, it's quite a hassle. They have the items taken away and don't get them back until training is over. We need some guidance.

REPLY: Air Training Command Form 1302 is being revised, but the list should remain essentially unchanged. However, it is only a guide—not a mandatory list. The Lackland Base Exchange has worked out an arrangement whereby some items are issued to TIs, with reimbursement from trainees after they've received initial pay. These items are a pin-tumbler pad lock, flashlight and batteries, bleach and detergent (they buy volume and pro-rate the cost), a three-by-five looseleaf notebook, two towels and a ball point pen. Many trainees arrive with only the clothing they're wearing and this procedure gets them off to a good start. If the trainees bring some of these items, and they meet BMT standards, they can return those supplied by the BX. All things considered, they'd probably be better off if they take advantage of the system—it sounds to me like a good deal. Your concern for your applicants is commendable, but use the form for what it is, a handout and guide. Keep up the good work.

Pat-a-back

COMMENT: Just received my business cards and they really look great. My suggestion would be to add a little emblem of an airplane in the upper right corner, or maybe a Bicentennial emblem. But I have to emphasize that the card looks a lot better than what we used to have, and I want to thank the people who are responsible.

REPLY: The folks in the Advertising Directorate here at the headquarters were getting a little flak happy from the barbed DIALS shot at them in the past. They really appreciated your comment. They asked me to explain to you that the contract for the cards limits artwork to the seal. They would be willing to renegotiate, but feel that more art would create a cluttered appearance and, in the long run, make the card less attractive. It's nice to get a pat on the back for a change.

X-ray

COMMENT: I have an applicant who is missing the ring finger on his left hand as a result of an accident. He is a high school grad with good ASVAB scores. He took typing in high school and can do 60 words per minute and has equal strength in both hands. I realize that the AFES doctor has no choice but to disqualify the individual, but there ought to be a way for people like this to enlist.

REPLY: We checked it out with the Physical Standards Branch at the Air Training Command Surgeon General's Office. You should submit a request for physical waiver along with an X-ray of the man's hand and a letter attesting to his functional ability. The documentation must be thorough so that the doctors have enough information to make their decision. Appreciate your call.

A happy airman

COMMENT: One of my recruits contacted me from basic and said that he was only allowed one choice when he went for job counseling. He led me to understand that there was only one job available in the open electronics area. I'd like to know what's up.

REPLY: Your man identified five preferences, all of which were available. His actual complaint, verified by our Recruiting Liaison Office at Lackland, was that one specific AFSC was not available. Our job availability system was explained and reports from Lackland indicate that he's a happy airman. It's nice to know that recruiters are in contact with their recruits while at Lackland; we believe it pays off.

Not finally adjudicated

COMMENT: Here in North Carolina they often put "Non-Pos Leave" or "Prayer for Judgement" on minor nontraffic violations of the law. If this is on the form 369, we have to get a letter from the district attorney saying that he won't reopen the case. The DAs here are pretty busy and think we're hassling them. I think we need some help. I'd like to thank you for DIAL, and would like to say keep up the good work.

REPLY: This reply will explain, but not reduce processing which is necessary. The two notations you mentioned indicate that the case has not been finally adjudicated—it may be reopened and charges may be pressed at a later date. This could include a subpoena in court. In order to preclude legal action against an enlistee after he or she is on active duty, it makes good sense to require documentation from the appropriate judicial authority stating that the case is closed and won't be reopened. I'm sure that's not the answer you wanted, but we can't have it any other way. Thanks for the kind words.

All about SPIRIT

by Staff Sergeant Kerry L. Bookwalter
Greensburg, Pa.

From one recruiter to another, this job we have is tough. So much to do, so little time, some days, enough, enough!

But lend an ear my blue-suit friend, cause I have more to say. It's all about the SPIRIT, of an Air Force recruiter today.

We've all heard of SPIRIT from the applicant point of view. And now I'm going to tell ya, how it covers ME and YOU.

Sincerity in recruiting, is belief in what we tell. If we don't feel that we're the best, our applicants never will.

Our applicants are people, not just numbers on the wall. The Air Force knows we're human, that's what makes us best of all.

Perseverance means a lot to us, without it, we'd be lost. On we go through thick and thin, with reminders from the boss.

We work our app's all over, at home, at school, in stores. If one flakes out or fails the test, we always find one more.

Integrity means more to us, than rules we off't debate. More a feeling deep inside, that makes our Air Force great.

"Tell it like it is," we hear, expect the same from them.

Cause when they leave and fly away, OUR Air Force, is where we send.

Responsibility, in Webster's terms, means duty to a cause. Grab the reins and do our jobs, without a moment's pause.

Accept the challenge, do it right, impossible we don't know. We all ask to be here, besides, we're NCO's.

Initiative means starting, While all the others rest. It's just another reason, why the Air Force is the best.

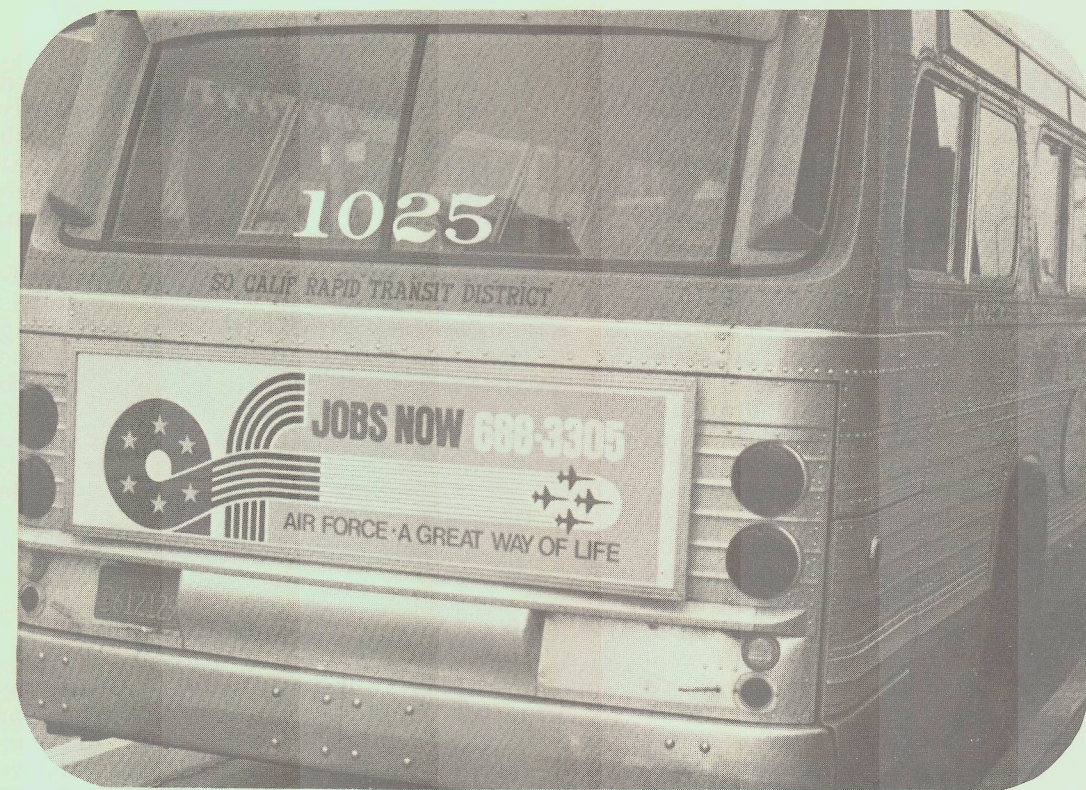
We make our plans and watch them work, we always get the jump. No wonder all the other guys, are always in a slump.

Teamwork means just what it says, it shouldn't make us nervous. Separate yes, but work as one, it's called Recruiting Service.

Our common goal is where we reach, it's high, but we'll sure get there. And when we do, our common smile, is what we all will share.

The only place we have to go, is uphill, to the top. And take advice from those who know, when reached, don't slow or stop.

That's it guys, in crazy verse, as a poet, I need a tutor. But that's because I'm just like you, a "CAN DO" Air Force Recruiter.



TWENTY-TWO BUSES in the Los Angeles area are carrying this Air Force recruiting message as a public service. Air Force Recruiting Detachment 609 purchased the "tailight" bus cards, which are similar in design to existing bus bench advertisements.

Eastern educators learn about CCAF, ASVAB

WASHINGTON, D.C. — When West Virginia held its first Vocational Education Conference at Marshall University, Huntington, W. Va., in August, Air Force recruiters were there.

More than 1200 educators attended the three-day conference

and visited the exhibition hall where Air Force Recruiting Detachment 305 recruiters displayed Community College of the Air Force and Armed Services Vocational Aptitude Battery (ASVAB) programs, and Air Force education information in general.

Senior Master Sergeant Dave Bush, Sector H supervisor, a

Det. 305 member, talked with vocational counselors and instructors about the merits of ASVAB in the W. Va. School System and explained the Air Force's system of combining technical training and civilian academic instruction in the Community College of the Air Force program.

Combining the Hall-Wall-Window display along with the unit's Super-8 projector, the Air Force exhibit drew favorable comments from conferees, according to SMSgt. Bush. The sergeant received an invitation to conduct an in-service training workshop for school counselors in Fayette County, an invitation to talk to the students at Boone County Vocational/Technical Center, and a request from a vocational nursing instructor to conduct a tour of the hospital facilities at Wright-Patterson Air Force Base, Ohio. The instructor, a former Air Force nurse, also volunteered to help distribute Air Force literature during career counseling sessions at her school.

careers previously restricted to men.

Academic and flight instruction at Lackland is aimed at screening out students unlikely to finish the all-jet undergraduate pilot training (UPT) conducted at other Air Training Command bases. Academic courses include flight principles and aircraft systems. Flight instruction is in the T-41, a military version of the Cessna 172, at the Hondo, Tex., Municipal Airport.

After completing the screening program the women will report to Williams AFB, Ariz., for the 49-week UPT course. There they will log 210 hours in the Cessna T-37 and Northrop T-38 aircraft. The average 12-hour duty days will include instruction in 15 academic courses, physical training, flying and mission briefings. (ATCPS)

Law permits night display of U.S. stars and stripes

The American flag may be displayed 24 hours a day for patriotic effect if it is made of all-weather material and properly illuminated during darkness.

Flying the flag at night has been technically pos-

sible for some time because of advances in outdoor lighting and all-weather flag materials, but the Federal Code was never changed to permit it.

A new law signed July 7 revised the code to permit a 24-hour flag display and establishes other guidance in use and display of the American flag. (ATCPS)

'Twins' unavailable but displays fill need

by Master Sergeant James Justice
Local Advertising Management Office
Directorate of Advertising
There are times when an Air Force recruiter wishes he or she were twins.

Like when a local high school and community college both plan a career day for the same date or when two shopping centers schedule a major activity on the same weekend.

Wishing won't help. But, help is available and it's usually waiting just behind the storage room door.

Why not let one of your recruiting displays, stocked with current literature, represent you at the places you can't be?

Dust the cobwebs from the stand-up expandable or modular display, make a few picture ad-

justments and put a zippy sizzle on the menu board, shake out the vel fel cloth, stamp some appropriate literature with your office address and phone number and you have the makings of a good exhibit.

The prestige exhibit booth, multi-purpose display or hall, wall, window unit can also work for you in places where prospective applicants or centers of influence congregate, but, where you can seldom spend much time — "people places" such as banks, libraries or malls.

Stop at the display site every day or two for a few minutes to freshen up the literature supply, and the exhibit will continue to represent you in your absence.

Wishful thinking won't bring you a twin. But, combining creative ideas with the equipment behind the storage room door can be the next best thing.



PRESSURE PLATE

Direct mail

A special, local, direct mail campaign was recently developed by Air Force Recruiting Detachment 501 to support its physician recruiting program.

Working with it's advertising agency, the unit created a letter, testimonial insert and reply form in a single design package.

The insert contains testimony and photographs of two Chicago area physicians who joined the Air Force. The photos depict the physicians on the job in the Air Force.

Billboards

Air Force Recruiting Detachment 505 has produced junior billboard paper in both English and Spanish to support its local recruiting effort. The paper printed in Spanish was produced for posting in the predominantly Spanish speaking communities of Milwaukee.

Friendship packet

A secretary with Air Force Recruiting Detachment 108 has a unique way of letting Air Force enlistees know they are not alone. Rosaleen Rosenweig provides each new enlistee within her sector a packet containing their DEP orders, a letter of congratulations and an "Honorary Recruiter" card.

Also in the packet is a list of names, addresses and phone numbers of other enlistees who will depart for basic training on the same day. The packet encourages each new member to contact and become acquainted with fellow enlistees before their departure date.



MEMBERS OF THE Alton-Godfrey Colonial Fife and Drum Corps cluster around a mini F-4 aircraft after the Alton, Ill., Bicentennial Parade. Piloting the craft is Technical Sergeant Paul Beckmeyer, Air Force Recruiting Detachment 405.

'Where do I start?' asks rookie

Story and Air Force Photos
by Master Sergeant John Mahony

MISSOULA, Mont.—When Staff Sergeant Tom Burbridge arrived at the Air Force Recruiting Office in downtown Missoula last November, the lights were out and the door was locked. They had been for a month.

"Where on earth do I start?" the bewildered career airman right out of recruiting school asked himself.

A native of Spokane, SSgt. Burbridge had never seen Missoula before. He was soon to see how the snow flies in this small (population 30,000), remote, and beautifully rugged lumber town located in a valley in extreme Western Montana. And how the snow does fly!

The huge task of learning the demanding new role of recruiter in a strange town painted an "awesome challenge," according to the sergeant.

Then in a scene reminiscent of a western movie, a tall, trim, stranger vigorously strode into the recruiting office and warmly greeted the recruiter.

"Even though he wasn't wearing a white hat, I knew just by his hearty handshake he—this local citizen—was one of the 'good guys' coming to my rescue," SSgt. Burbridge commented. "He introduced himself as Jim Glantz, an Air Force Reservist who would introduce me

to my new office and the town's people.

"What a lifesaver Jim turned out to be!" SSgt. Burbridge continued.

Known to the Air Force Reserve as a Mobilization Day Augmentee, Technical Sergeant James L. Glantz is assigned to the 14th Aero Force (ADC), Ent Air Force Base, Colorado. In case of a national emergency, he would go to Ent where he would perform administrative

duties in the Operations Section, Air Defense Command.

However, two years ago during the height of the energy crunch, the Reserves decided one way to tighten purse strings would be for reservists like Jim to work and train locally where possible. With no Air Force Reserve unit in the Missoula area, the Air Force Recruiting Office provided the ideal place for Jim to keep proficient as an administrative specialist.

"So there I was, assisting the

Missoula recruiter in everything from his direct mail letters to high school students to answering telephone inquiries from interested applicants," TSgt. Glantz said. "Naturally, I don't get involved in the really complex problems of recruiting, but I've worked with recruiters long enough now to be able to handle most of the program."

In January, Jim Glantz took two weeks off from his very successful automobile wheel alignment shop in Missoula, to

serve his annual two weeks active duty. "Talking to so many young people, getting their frank views, is a real eye opener," the 41-year-old Montanan said. "I've got a son, 12, and a daughter, 10. So I look upon my work in the recruiting office, not only as a service to my country and community, but to my family as it even makes me a more understanding father. I really enjoy my job."

"Working in recruiting also provides me with no better place to see how the Air Force itself is changing. I think it is incredible the way headquarters matches each enlistee with a particular job in the Air Force. It sure wasn't that way when I signed up in 1955!" he said.

The Air Force recently presented an Honorary Recruiter Certificate to TSgt. Glantz for his outstanding contributions to the recruiting mission. "Honorary is understating Jim's value, for sure," says SSgt. Burbridge. "Jim has an extensive knowledge concerning recruiting procedures. From interviewing to completing the paperwork, Jim can handle it all. And when I'm out of the office, Jim runs things smoothly and often provides me with valuable leads when I return."

When questioned about the challenge of repairing auto front ends one day and typing up enlistment papers the next, TSgt. Glantz noted, "Putting on that blue uniform once a month is a refreshing change from the shop, and I might even say it is a Great Way of Life—one day a month."



DISTRIBUTING AIR FORCE recruiting advertising they localized, Technical Sergeant Jim Glantz, left, and Staff Sergeant Tom Burbridge visit merchants along Missoula, Montana's main street. A reservist, TSgt. Glantz assists SSgt. Burbridge, the Air Force recruiter in Missoula, once a month.

NCO links recruiters to Air Force logistics

CARLE PLACE, N.Y.—"To get everything done, I've got to shoot myself out of a cannon every morning," says Master Sergeant Bob Whartenby an 18-year-veteran of the Air Force's supply business.

Officially, he is known as the noncommissioned officer in charge of logistics for Air Force Recruiting Detachment 104 in New York City and Long Island, N.Y. That title puts him in charge of equipment, supply, transportation, communications, real estate and numerous other services provided by the detachment headquarters to its recruiters.

MSgt. Whartenby is the link between the unit's some 70 military personnel and the Air Force supply system.

"We're more than 100 miles from the nearest Air Force base, (McGuire AFB, N.J.), so if we

drop the ball in support, we're out of business," he explains.

At Det. 104, "out of business" means "out of recruits"—more than 2,400 a year in four basic categories: airmen, officer trainees, physicians and nurses. Overall, the operation calls for 38 offices spread over some 2,000 square miles, more than six dozen telephones, 100 typewriters, 63 vehicles and an annual budget of \$150,000. Managing these activities is the "hardest job I've had in the Air Force," says MSgt. Whartenby.

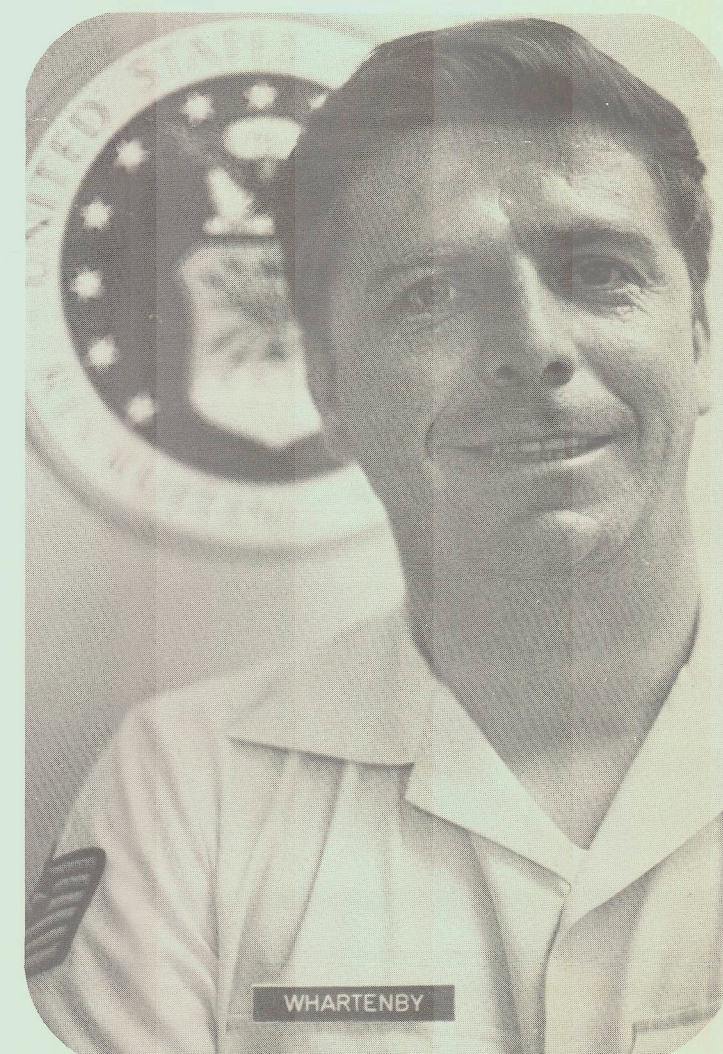
His wide-ranging responsibilities illustrate that there's more to the recruiting logistics business than the name implies. "Think of the detachment as a small Air Force installation," suggests the sergeant, "since many things done on a base are also performed here."

The "many things" include off-duty education, an activity MSgt. Whartenby pursues with the same energy he devotes to his Air Force duties. Since 1973 when he was assigned with NATO (North Atlantic Treaty

Organization) forces in the Netherlands, he has earned some 70 classroom credits—not counting academic hours accumulated through Air Force training—and now has only 40 credits remaining for his bachelor of science degree. After a summer hiatus, MSgt. Whartenby intends to lop off another seven hours in the fall attending Nassau Community College in neighboring Garden City, N.Y.

What makes MSgt. Whartenby run? Off duty, it's a desire to "keep up a current frame of reference to match the new information my three kids are learning at school. How can I guide them as a parent if I'm trailing them intellectually?" On duty, his motivation is equally personal: "I like people and I like solving problems people around me are facing. After all, my specialty is support."

"The trick is taking things one at a time," he explains. "If I look too long at the magnitude of my work, I start slowing down. Then it's back into the cannon."



MEET MASTER SERGEANT Bob Whartenby, noncommissioned officer in charge of equipment, supply, transportation, communications, real estate and numerous others for Air Force Recruiting Service's Detachment 104 in New York City and Long Island.



It's the people

Four glistening aircraft, with wingtips seemingly inches apart, sweep through the sky past a watchful crowd. Cheering spectators greet an Air Force marching band. And the polished tail of an Air Force jet towers over a packed shopping center parking lot.

These are some of the sights and sounds at many of the more than 2,700 special events in which Air Force recruiters have participated so far this Bicentennial year.

The Thunderbirds, bands, drill teams, color guards, Air Force Orientation Group displays and others attracted the people—millions of them. And it's the people that made the events worthwhile for the recruiters.

Recruiters met and talked with thousands, some prospective applicants and others centers of influence. Thousands were exposed to Air Force recruiting advertising posted on signs and billboards, printed in programs, announced over loudspeakers and occasionally written in the sky. Still others simply caught a glimpse of a slice of Air Force life which may some day play a part in their decision to enlist or to recommend the Air Force to a friend, or a son or daughter considering enlistment.

Many hours of recruiters' time and considerable effort go into planning and coordinating participation in these events, but it's the people they attract that make it worthwhile.

Thunderbirds show hypnotizes 75,000

by Staff Sergeant
Charlie Fick

KANSAS CITY, Mo. — It was as if some force had hypnotized 75,000 people in one stroke. Old people and children alike stood riveted to the ground, necks craned, mouths open, squinting in the brilliant Sunlight.

The whisper of jets in the distance then, the United States Air Force Thunderbirds flashed over the control tower.

This was the scene during recent performances by the Air

Force Air Demonstration Squadron in the Heart of the Ozarks, Springfield, Mo. The show was met with the enthusiasm of those for whom it may well have been a once in a lifetime experience.

When the Thunderbirds were on the ground, the crowd turned to the static display of civilian and military aircraft. The star of the show was an ominous looking monster bristling with stingers. Painted flat grey and marked only with serial numbers, the AC 130-H gunship was a graphic example of America's air power.

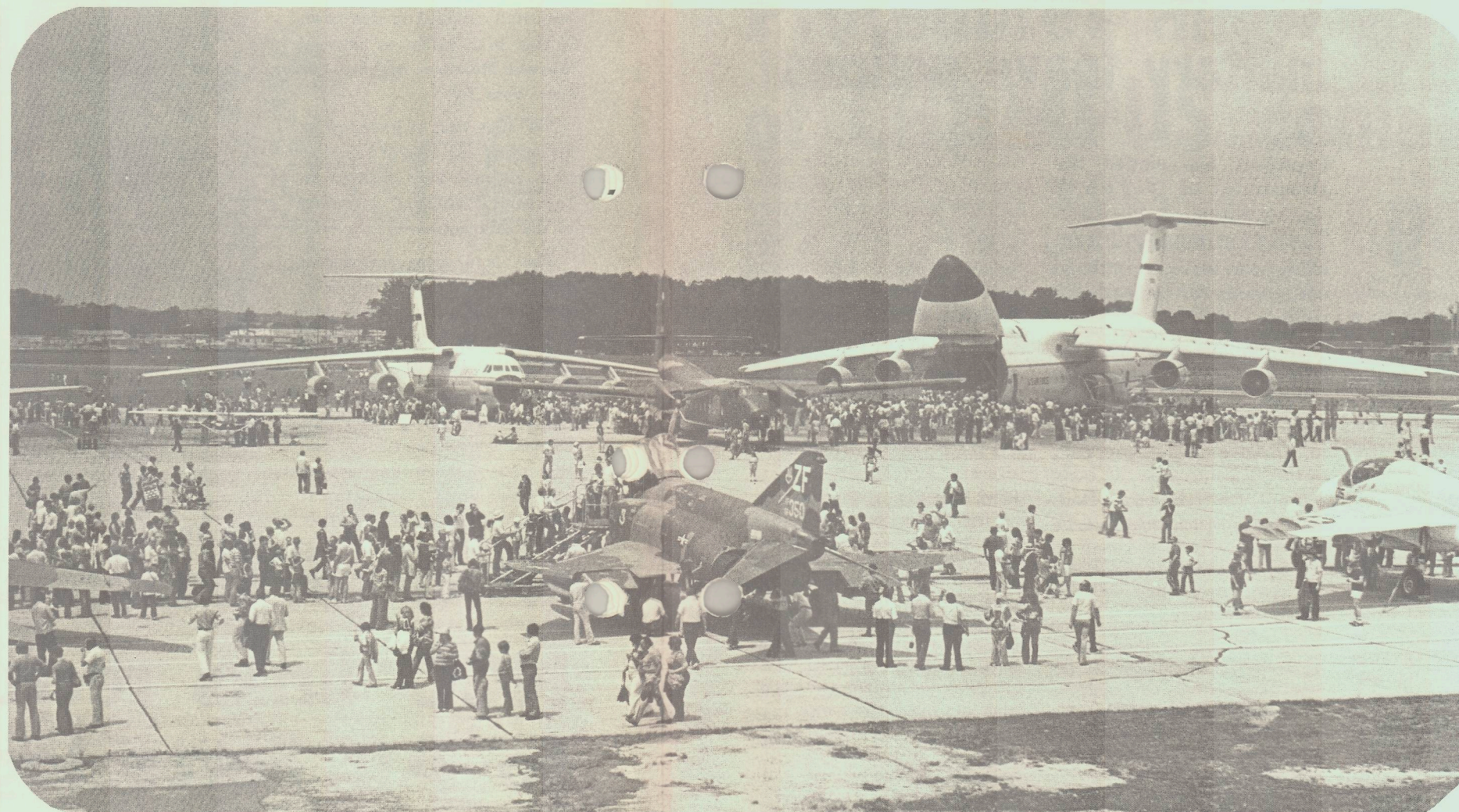
The red, white and blue recruiting van from Air Force Recruiting Detachment 401 did a land office business parked in the shadow cast by the gunship's mighty wing.

As the afternoon wore on, Technical Sergeants Howard Ball and Jimmie Cantrell, fielded questions, passed out advertising material and made appointments with likely applicants.

Additional publicity was generated by one of the Thunderbirds crew chiefs who was from the local area. The crew chief was also interviewed by local radio, TV and newspaper representatives.

All eyes were again looking up as the Thunderbirds returned to the air for their show.

Afterwards, accompanied by recruiters, the pilots moved to the crowd to sign autographs. The bowed and creaking fence was ample proof that the Thunderbirds are indeed one of our best recruiting tools.



Weather doesn't dampen spirits

Story and Air Force Photos
by Technical Sergeant
Ron Belenski

SYRACUSE, N.Y. — Cold breezes, rain, overcast skies, didn't dampen the spirits of some 53,000 spectators who viewed recent performances by the Air Force Air Demonstration Squadron, the Thunderbirds, in Central New York.

The performances, one week apart were at Griffiss Air Force Base, N.Y. and Binghamton, N.Y.

Some 13,000 chilled people watched the squadron perform in mid-forty-degree weather at Griffiss AFB.

"People had heard the Thunderbirds were coming, and stayed waiting in the windy and cool air," said Staff Sergeant Tony Franco, an Air Force re-

cruiter in Rome, N.Y. "Nobody seemed to notice the weather while the 'birds were flying," he added.

The Griffiss show was conducted in conjunction with the opening of Fort Stanwix by the National Park Administration and was part of a weekend-long celebration by the City of Rome.

At Binghamton the arrival of the Thunderbirds was delayed almost three hours by heavy rains. They arrived at noon but flew the airshow at 4 p.m. as scheduled.

More than 40,000 from Binghamton, and other Southern New York towns attended day-long airshow activities.

"Everyone enjoyed the static displays and other flying aircraft, but the Air Force Thunderbirds were the high point of the day," stated Master Sergeant David Anderson, recruiter at Binghamton.



STAFF SERGEANT EDWARD L. Cannedy, an Air Force Recruiting Detachment 105 recruiter at Philadelphia waves to a crowd during his ride aboard the 3501st USAF Recruiting Group's F-111 motorized model airplane. The float represented Air Force Recruiting Service in Philadelphia's Bicentennial Parade, July 4th. An estimated 1.5 million people viewed the Air Force Recruiting Service display aircraft during the parade.

Jets, muskets ring in 200th

by Captain David A. Abend

WASHINGTON, D.C. — The thunder of jets and the roar of muskets rang in the 200th year of America's existence at a special open house held July 3-4 at Andrews Air Force Base, Md.

More than 400,000 persons attended the two-day event which featured aerial performances by the Air Force Thunderbirds, static displays, exhibits, bands, and even a mock revolutionary war battle.

More than 35 aircraft, including the world's largest, the C-5 Galaxy, and the world's fastest, the SR-71, were on static display for visitors to view and touch.

The Thunderbirds, however, headlined the list of aerial performances which also included demonstrations of the F-15's capabilities and World War I dogfight tactics by the Bealton, Virginia Flying Circus Aerodrome.

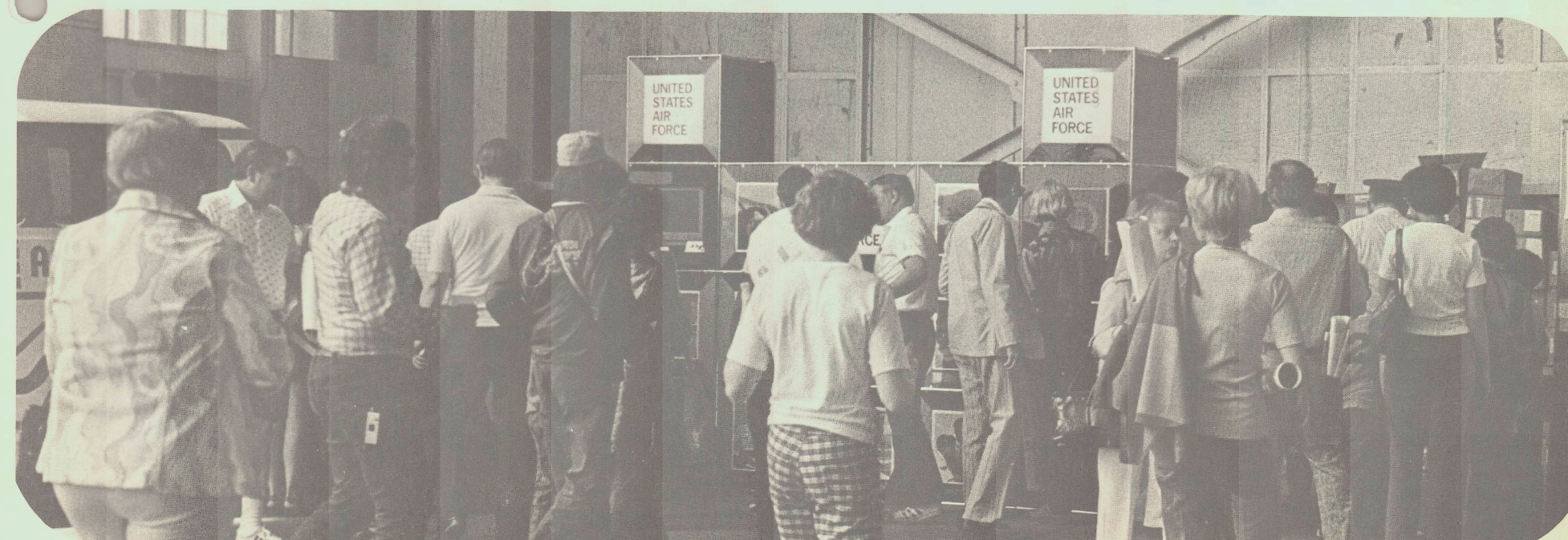
For those who were tired of viewing airplanes, more than 17 aerospace industries as well as local military units provided models, modules and actual equipment displays of newly developed systems. The Air Force Band, Mach One Rock Group, and Air Force Singing Sergeants also presented concerts of popular music.

Reaching back into history, the first Virginia Regulars staged a mock battle against the 71st Regiment of Foot, Fraser's Highlanders. The roar of musketry, the skirl of pipes, and the dull thunder of drums mixed with the cries of men as they charged into battle with fixed bayonets.

Rounding out the attractions were performances by the Air Force Honor Guard and Drill Team, and the Andrews AFB Security Police dog demonstration.

July 3rd and 4th were very good days for the Air Force and Air Force Recruiting Detachment 305 recruiters. Never before had such diversified attractions been assembled for an open house, and its favorable impact will be felt for many months to come.

SCORES OF VISITORS to the McGuire Air Force Base, N.J. Bicentennial Open House and Air Show view static military and civilian aircraft exhibits prior to the start of the air show. Air Force recruiters were on hand to greet many of the spectators. (Air Force Photo by Captain Thomas A. Hornung)



THE REAR VIEW of the Air Force Recruiting/McGuire Air Force Base Bicentennial Float makes the suggestion that spectators see their Air Force Recruiter. The float appeared before some 1.5 million people at Philadelphia's Bicentennial Parade on July 4th.



TOBEY, A PATROL DOG from the 92nd Security Police Squadron, Fairchild Air Force Base, Wash., inspects the cockpit of an Air Force Orientation Group T-37 aircraft display at a Spokane, Wash., shopping center. Tobey and other dogs from the squadron perform throughout Eastern Washington on behalf of Air Force recruiters there.

Attitude check

Survey reveals thinking

Results of the Air Force survey conducted last fall indicate that while specific differences between officer and airmen views exist, their overall attitudes on issues were quite similar.

These findings will be updated when analysis of the results of a similar survey conducted in May 1976 is complete. Those results should be available this fall.

In the last survey, officers indicated that training and education, retirement, and their jobs were the most favorable features of an Air Force career. Airmen listed training and education, retirement, followed by security, in response to the same question.

Officers and airmen agreed that the most unfavorable aspects of service life were family separation and Air Force policies and procedures. Most officers expressed undecided or neutral feelings on the potential impact of the Defense Officer Personnel Management Act.

In response to which Air Force policy or procedure was the most irritating, officers and airmen agreed upon excessive

paperwork and inadequate utilization of abilities. Airmen also mentioned haircut standards.

Most officers were satisfied with their present assignments, along with two-thirds of the airmen force.

Six of seven officers reported no plans to separate within the coming year. For those who did plan to separate, reasons varied from retirement for field-grade officers, to a better civilian opportunity for junior officers.

Responses from airmen indicated that intent to reenlist increased with grade and years of service, except for first termers. For them, plans to separate increased with grade and service.

Career airmen had a number of things to say about the weighted airman promotion system. While the majority expressed satisfaction, 26 per cent of the E-4s through E-6s, and 17 percent of E-7s through E-9s felt that there was too much emphasis on test scores. Nearly two of three E-7s through E-9s felt that the right people were being promoted while the figure dropped to 32 per cent for E-4s

throughout their basic training at Lackland Air Force Base, Tex. The flag and other mementos will be returned to the State Museum as Bicentennial keepsakes.

Charleston Mayor John Hutchinson proclaimed the day as the "Air Force Day in Charleston" and issued a city-wide proclamation to that effect. Highlighting the enlistment ceremony was a Bicentennial flag presentation by the West Virginia Air National Guard and an appearance by the Stonewall Jackson High School youth group—the "VIPs".

Governor Moore presented the flight with the West Virginia Flag which they will display

AF dogs attract public attention

by Technical Sergeant
Dick Osborne

SPOKANE, Wash. — In addition to their aerospace security duties, Tobey and Blackie work for the Air Force as public relations representatives.

Typical of their outstanding PR work was their recent appearance at Spokane's Northtown Shopping Center during Military Appreciation Days. True, neither of them held a press conference, or even attempted to answer any of the questions of the people who were at the mall to see them. But their amazing feats proved

once again that actions speak louder than words.

Tobey and Blackie are two working security dogs assigned to the 92nd Security Police Squadron at nearby Fairchild Air Force Base. When the dogs and other K-9s are not on guard duty at the base, they frequently appear in public exhibition on request of Air Force recruiters in eastern Washington.

Their handlers take the K-9s through obedience runs that attract large crowds at malls, schools, hospitals and fairs. A lively question and answer session between K-9 handlers and spectators follows each performance.

Defense act changes military leave policies

WASHINGTON — The President has signed the Department of Defense Authorization Act 1977. The law contains significant changes to leave accrual and settlements for enlisted personnel.

Individuals who reenlist on their expiration term of service or enter into their first extension are now authorized to sell any part of their leave balance and carry forward the remainder. However, the provisions that no more than 60 days of leave may be sold by a member during an entire Air Force career was extended indefinitely.

The law deleted the entitlements of basic allowance for subsistence (BAS) and basic allowance for quarters (BAQ) on accrued leave effective Sept. 1. Only basic pay will be paid after this date.

A save-pay provision in the law covers leave balances

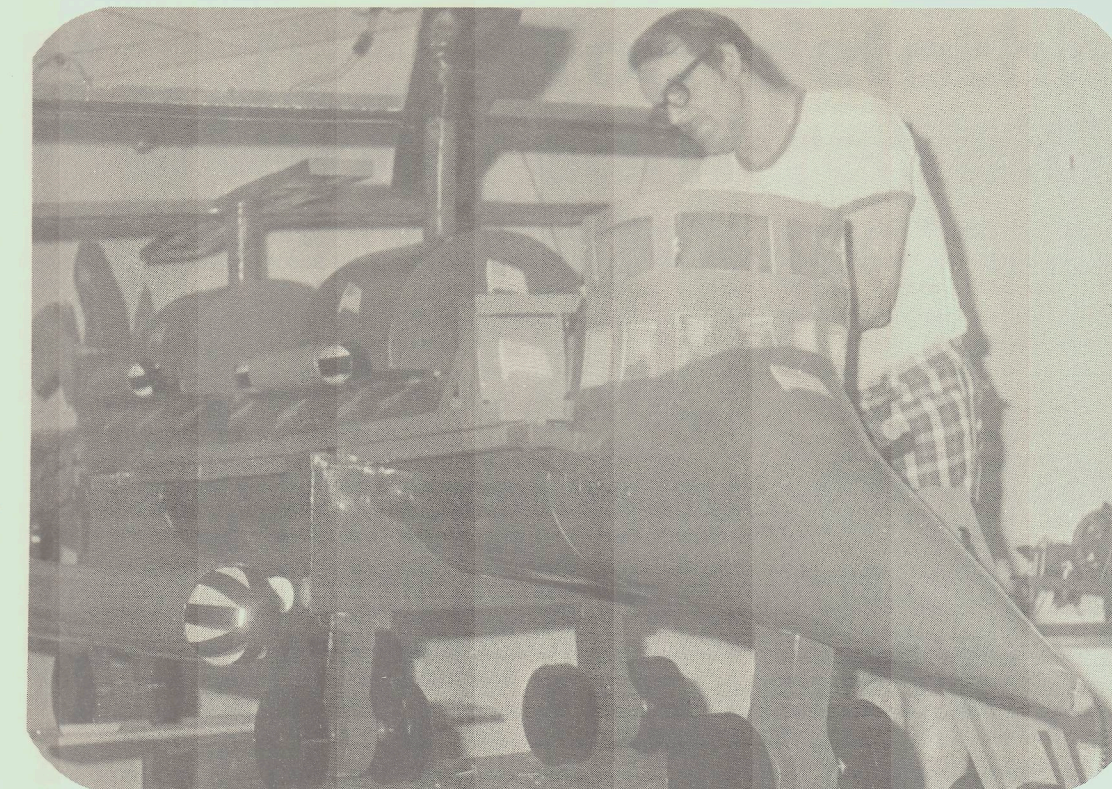
through Aug. 31. This means that individuals reenlisting after Aug. 31 will be able to collect BAS and BAQ on leave accrued to that date. However, on Aug. 31, leave balance will be reduced anytime a member takes more leave than he/she has accrued effective Sept. 1.

Changes in the law were prompted for two reasons, cost and the intent of Congress to have service members take leave. Officials said experience has shown that the privilege of selling back more than 60 days of leave acted as an incentive for service members not on leave. It is the intent of Congress that leave be used as it is accrued for the purpose for which it is intended—relief from an oftentimes arduous work environment and as an aid to improve motivation and job performance.

Individuals can check with their local central base personnel office or finance and accounting office for more information.



WEST VIRGINIA GOVERNOR Arch Moore presents Dave Boyles the West Virginia Flag which will be displayed throughout Air Force Basic Military Training at Lackland Air Force Base, Tex., by the 46-member West Virginia Bicentennial Flight.



LOUIS A. VINCENT, makes a last minute adjustment on the 12-foot cardboard chopper he designed and built in his living room. He donated the "Jumbo Manpower" as he calls it to the 3501st Air Force Recruiting Group.

Procedures allow appeal of CHAMPUS denials

WASHINGTON — Service hospitals are setting up procedures under which initial denial of a Civilian Health and Medical Program of the Uniformed Services (CHAMPUS) request can be appealed.

These actions result from Department of Defense policy guidance concerning nonavailability statements. Most provisions of the guidance are designed to prevent hardship for those who need inpatient care.

CHAMPUS is prohibited from paying for nonemergency inpatient care from a civilian source when that care is available at a uniformed services facility within a 40-mile radius of the patient's residence. However CHAMPUS can pay under these conditions if a nonavailability statement (DD Form 1251) has been issued.

One provision of the new policy guidance calls for hospital commanders to take another look at local conditions to identify situations under which they might authorize inpatient

care from civilian sources for CHAMPUS beneficiaries.

Another provision calls for special consideration for anyone living near the edge of a 40-mile radius who must travel more than 40 miles to a uniformed service hospital. However, individuals must prove that the travel distance is more than 40 miles.

The new guidance also provides that:

1. A nonavailability statement will be valid for 60 days when a patient requires additional inpatient care for the same diagnosis, for complications from the original care, or for followup care.
2. A nonavailability statement issued for chronic conditions such as cancer and kidney dialysis that requires repeated admissions or continuity of care will be valid for 12 months.
3. A person who seeks non-emergency inpatient care from a civilian source while in a travel status will need a nonavailability statement if that care is to be received within a 40-

mile radius of a uniformed service hospital. The statement should be obtained from that hospital.

4. A person confined to bed on a physician's order will not have to appear in person at a uniformed service medical facility to get a nonavailability statement if a civilian physician certifies in writing that the person is confined to bed.

5. A nonavailability statement issued outside of the United States will not be valid in the United States; conversely, a nonavailability statement issued in the United States will not be valid in foreign areas.

In addition, hospital commanders have been encouraged to set up procedures to request nonavailability statements by phone or letter.

Anyone with a question about nonavailability statements should contact a CHAMPUS advisor at a local uniformed service medical facility or write to OCHAMPUS, Denver, Colo. 80240. (AFNS)

Model builder supports 3501st

by Major Bill Shea

HANSCOM AFB, Mass. —Through the fantastic visual imagery and virtually magic techniques of modern cinematography, Stanley Kubrick and others have shared their imaginative concepts of future space travel with large segments of the American public.

Laboring in relative obscurity, and using more pedestrian props such as paint, glue, and cardboard, Louis A. Vincent, a public-spirited citizen of Haverhill, Mass., has built model aircraft to express some of his own intriguing ideas about the future designs and uses of aircraft, particularly helicopters.

After months of intense work, Mr. Vincent recently finished "Jumbo Manpower", a 12-foot long, dual-prop model helicopter, and presented it to the Hanscom-based 3501st Air Force Re-

cruiting Group Minutemen, saying, "I want a proper home for it."

He had previously donated an earlier model, requiring seven months to construct, to the Haverhill YMCA.

Mr. Vincent learned basic mechanics by tinkering with tractors and bulldozers during 25 years as a farmer; however, he explained, "The designs for my model aircraft come mostly from my head."

Now disabled, Mr. Vincent devotes tremendous energy, patience, and craftsmanship to his hobby. His models reflect an impressive attention to detail. For example, behind the windows of "Jumbo Power" are tiny figures; staircases lead to an interior sleeping and kitchen area (even equipped with a papertowel holder). The results "show what humans can do, if they take the time," he remarked.

Station provides recruiter blanket coverage of zone

RALEIGH, N.C. — Not many recruiters in rural areas are fortunate enough to have a single radio station that covers their entire zone.

Technical Sergeant Winston D. Cooke is one of the few who does, and its personnel actively support the Air Force recruiting mission, say Air Force Recruiting Detachment 307 officials.

The sergeant, an Air Force recruiter in Rockingham, N.C., has the support of WKDX, Hamlet, N.C. which broadcasts to all five rural counties in his zone.

Part of the reason is the president of the company which owns

the station — Ris Lyon. He is a former Air Force pilot.

To show his appreciation for the station's support, TSgt. Cooke recently invited station personnel to a center of influence dinner.

"To know that the Air Force appreciates what we are able to do in promoting your fine service was certainly brought home to us by the courtesy and kindness exhibited in having us for a fine dinner," said Mr. Lyon in a letter to Det. 307.

"I'm a believer in radio," concluded TSgt. Cooke who recently enlisted two people as a result of spot announcements aired by the station. "It works," he said.

Sign promotes jobs as sluggers vie for cash

ALAMEDA, Calif — An Air Force advertisement posted on a local high school baseball field fence challenges the skill of the players and provided a message to some 15,000 high school students on game nights this summer.

Technical Sergeant Jerry Collins, a recruiter in Air Force Recruiting Detachment 606 came up with the idea for the 4x8 foot homerun hole sign offering \$25 to anyone who could hit a ball through the hole. "There is about as much chance of anyone hitting a homerun through the hole and collecting the money from me as there is of them shooting a hole in one on the golf course," said TSgt. Collins, "but it does happen and when it does, I'm ready to award the prize."

The Fremont, Calif., based recruiter was able to get the

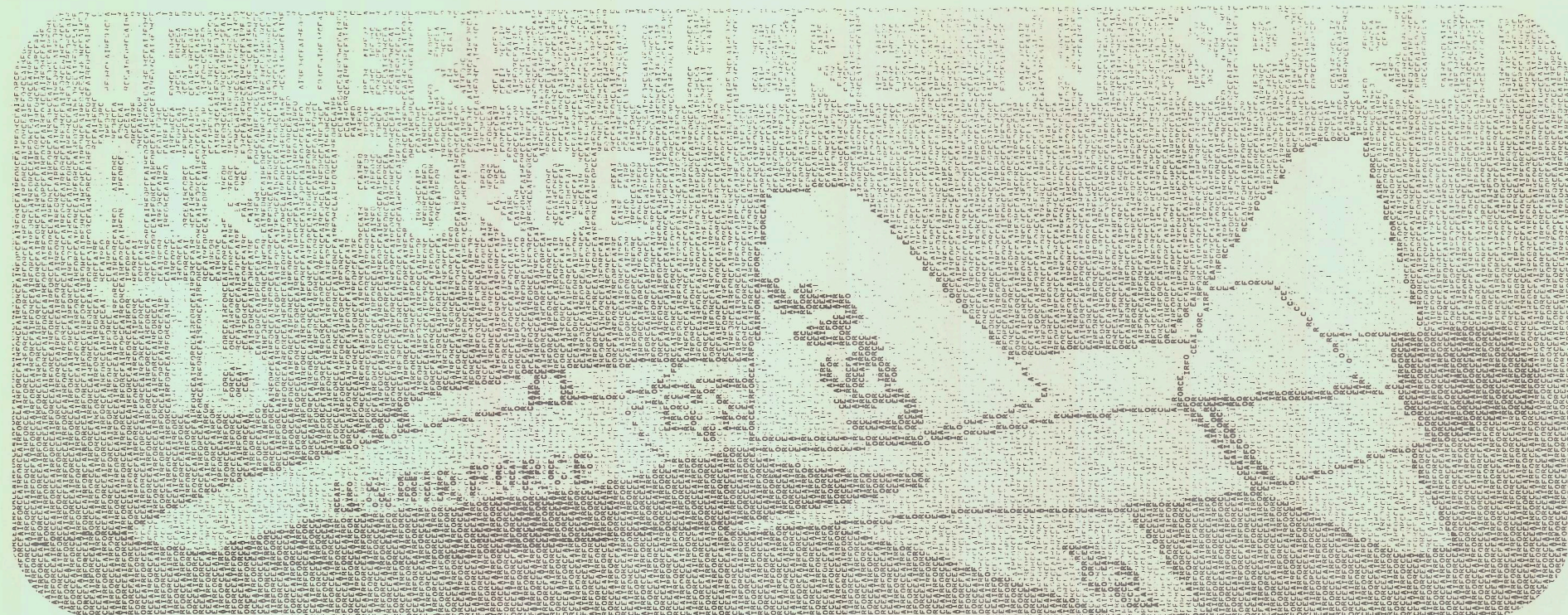
public service message mounted on the left centerfield fence at Memorial High School with the assistance of a retired Air Force recruiter, Bob Armstrong.

"As a sales representative for the Dollar Saver newspaper, Bob has been extremely helpful in my recruiting endeavors," said TSgt. Collins. "He knows everyone in the area and has introduced me to many civic leaders, in addition to helping me gain insight into the high school athletic programs."

TSgt. Collins, recently selected by Det. 606 officials for having the best publicity program in eight western states, said, "Exposure for the Air Force and me is paramount to my success in helping today's youth find viable, technical jobs. My biggest concern is acquainting high school graduates with Air Force opportunities available to them. That's what it's all about."



TECHNICAL SERGEANT Jerry Collins, Air Force Recruiting Detachment 606 recruiter, is assisted by Bob Armstrong, Dollar Saver newspaper publication, in striking the final blow before posting the \$25 home run hole baseball contest sign. The 4 by 8 foot Air Force message is mounted on the left centerfield fence at the Memorial High School in Alameda, Calif.



THIS COMPUTER PICTURE was designed and programmed by Airman Michael Di Sante a computer programmer and recent Air Force enlistee. Amn. Di Sante, who designed the picture during technical training,

using only the words "Air Force," was recruited by Staff Sergeant Debbie Canjar an Air Force Recruiter in Anaheim, Calif.

'Top recruiter' position to change hands

(Continued from Page 1)

While commander, Maj. Gen. Iosue placed emphasis on meeting Air Force manpower requirements with only top quality, motivated young men and women. More than half (50.9 per cent) of the nonprior service enlistees for the year scored in the top two Department of Defense mental categories and 95.4 per cent were high school graduates or possessed a state certified General Education Development certificate.

Since assuming command of Recruiting Service in July 1975, Maj. Gen. Iosue has established several innovative programs and taken other steps to improve Air Force recruiting.

The Directorate of Marketing and Analysis was created and charged with streamlining recruiting operations, providing better management control information, and formulating a viable market analysis for long-range recruiting objectives for the command's recruiting force.

The Data Feedback System was developed into a management information system providing the capability to analyze the total recruiting effort.

Maj. Gen. Iosue implemented the Management Emphasis Program (MEP) and Management by Objectives (MBO) program. The MEP reviews detachment activities in key production areas and looks at current trends and projected accomplishments six months down the road. The MBO program allows managers at all levels to participate in the man-

agement of Recruiting Service.

In preparation for implementation of the Advanced Personnel Data System/Procurement Management Information System (APDS/PROMIS) Recruiting was converted to the "centralized" or "one stop" processing mode of operation.

During Maj. Gen. Iosue's tenure, Recruiting Service also became the single manager for job classification and orientation of recruits, with the establishment of the 3507th Airmen Classification Squadron at Lackland. Job information made available to basic trainees by the 3507th was nearly doubled when time allotted for pre-classification job orientation was increased.

Other new programs implemented by Maj. Gen. Iosue include the SPRIT of '76 recruiting program, and the Recruiter/Customer Awareness Program (RECAP).

SPRIT represents a new dimension in recruiting whereby potential applicants are briefed that service to one's country should be a primary reason for enlistment, that acceptance of the Air Force life style is necessary and that high standards are required of every Air Force member.

Under RECAP, Air Force recruiters and recruiting supervisors meet with Air Force first-termers and middle managers at bases throughout the country to discuss the recruiting process and what can be done to improve it.

Under his command, Recruiting Service Directorate of Ad-

vertising intensified efforts to tell-it-as-it-is, with products portraying the Air Force way of life and carrying a patriotic appeal to the nation's youth. Advertising was reoriented to explain to prospective Air Force members not only what the Air Force offers, but also what the Air Force expects—in dedication, commitment, and adherence to high standards.

Brig. Gen. Bowling comes to Recruiting Service from Headquarters Air Training Command where he has been deputy chief of staff, Operations since August 1975.

Brig. Gen. Bowling has served in many diverse assignments during his 22-year Air Force career which includes two tours in the Pentagon and more than 6000 hours flying time. Prior to his ATC assignment, he commanded the Fourth Air Division (Strategic Air Command) at Francis E. Warren AFB, Wyo. Three Intercontinental Ballistic Missile (ICBM) wings at Ellsworth AFB, S.D., at Grand Forks AFB, N.D., and at Warren were under the general's command during that assignment, in addition to two B-52

wings at Ellsworth and Grand Forks.

Prior to this, in 1973, Brig. Gen. Bowling was assigned to the Organization of the Joint Chiefs of Staff (JCS) in the Pentagon as chief, of the Strategic Negotiations Branch, International Negotiations Division, Plans and Policy Directorate, where he was responsible for military advice and staff support to the Strategic Arms Limitations Talks (SALT) between the United States and the Soviet Union.

Brig. Gen. Bowling has also served a number of tours in tactical operations. After a two-year Navy exchange tour, attendance at Air Command and Staff College, and two years test pilot duty in the 1960-1965 time period he was assigned to the U.S. Strike Command at MacDill AFB, Fla. He later was assigned to the 12th Tactical Fighter Wing at Cam Ranh Bay in Southeast Asia flying F-4 aircraft. In 1969 the general was assigned to the Internal Information Division in the Office of the Secretary of the Air Force. He subsequently graduated from the National War Col-

lege, commanded the 68th Bombardment Wing, Seymour Johnson AFB, N.C., and served as vice commander of the 17th Air Division U-Tapao Royal Thai Air Force Base, Thailand.

Born in Morgan City, Ala., Brig. Gen. Bowling was graduated from the University of Alabama in 1954 and commissioned through the Air Force Reserve Officers Training Corps. He holds a Masters Degree in government from the George Washington University. The general served for five years in the Aerospace Defense Command following graduation from pilot training in 1956.

Brig. Gen. Bowling's military decorations and awards include the Silver Star, Legion of Merit, Distinguished Flying Cross, Bronze Star Medal, Meritorious Service Medal, Air Medal with seven oak leaf clusters, Joint Service Commendation Medal, Air Force Commendation Medal with one oak leaf cluster, and the Navy Commendation Medal. The general is married to the former Joan Harrison of Birmingham, Ala. They reside on Randolph AFB with their two sons, Mike and Jim.



AIRMAN BASICS Maryanna Lobos and Theodore Groszewski were the first to be awarded the new basic military training Honor Graduate Ribbons. Lieutenant General John W. Roberts, Air Training Command commander presented the ribbons during ceremonies recently at Lackland Air Force Base, Tex. Airman Groszewski from Monclair, Calif., was recruited by Master Sergeant Edward L. Conde, a member of Air Force Recruiting Detachment 610. Amn. Lobos is a member of the Wisconsin Air National Guard. The ribbons are designed to provide visible recognition for basic trainees who demonstrate high standards and excellence during basic training.

Kudos: Top detachment members earn recruiting accolades

Air Force Recruiting detachment members were recently recognized for making most significant contributions to the Air Force Recruiting Service mission in their assigned areas.

3501st Air Force Recruiting Group

In Air Force Recruiting Detachment 101, Senior Master Sergeant Paul R. Lorigan Jr., Sector D, was named top sector supervisor for the fourth quarter of fiscal year 1976, as well as for the entire, fiscal year. Top Detachment Recruiter is Technical Sergeant Wilbert S. Talton Jr., who was also named Rookie Recruiter of the Year. He recruits in Pittsburgh.

Top five recruiters for the second half of FY '76 are TSgt. Wilbert S. Talton Jr., Pittsburgh, TSgt. Freddie Brown, Buffalo, N.Y.; Staff Sergeant Ralph B. Gruber, Erie, Pa.; TSgt. Gary L. Seeley, Oil City, Pa.; and SSgt. Kerry L. Bookwalter, Greensburg, Pa.

Top sector recruiters for the fourth quarter are TSgt. Joseph R. Williams, McKeesport, Pa.; SSgt. Donald J. Slagel, Pittsburgh; SSgt. Davis W. McCrutchin Jr., Wheeling, W. Va.; TSgt. Gary L. Seeley, Oil City, Pa.; TSgt. Freddie Brown, Buffalo, N.Y. and TSgt. Richard I. Crane Jr., Lockport, N.Y.

Named as the Quality Recruiter of the Year is SSgt. Gene M. Pisaneschi, Carnegie, Pa.

Top recruiter for the quarter in Det. 105 is TSgt. Henry Lucas, Center City, Pa. and top sector supervisor is Master Sergeant Barry Wigton from the same office. The top advertising and publicity award goes to TSgt. Warren Conway of the Langhorne, Pa., recruiting office.

The FY '76 detachment award winners are: Top Recruiter TSgt. Robert Tomlinson from the East Brunswick, N.J., recruiting office; top nonprior service (NPS) male recruiter Henry Lucas of the Center City, Pa., recruiting office, top NPS female recruiter, SSgt. John Sanders, also from the Center City office and top sector supervisor for the year, MSgt. Horace Lee from Sector D in Trenton, N.J.

SSgt. Francis Flagello is the top detachment support non-commissioned officer (NCO) (non 99120) and SSgt. Francis White, who is assigned to Detachment Operations Division is the top detachment support NCO (99120). The top nurse recruiter is TSgt. Robert Summerhill from Cherry Hill, N.J. and First Lieutenant Benjamin Virgilio is the top medical recruiter.

The annual top A&P award went to TSgt. Warren Conway from the Langhorne, Pa., recruiting office and the safety award was taken by TSgt. Robert Moore from the Coatesville, Pa., recruiting office. The top reserve referral recruiter is TSgt. Robert Tomlinson from the East Brunswick, N.J. office.

Det. 106 awards recipients for the fourth quarter and second half and fiscal year 1976 are MSgt. Edward Gagnon from Springfield, Mass., top sector supervisor and TSgt. Homer Davis, also from Springfield, top recruiter for the quarter, half-year, and the year.

Top Recruiter award for the fourth quarter in each of the five sectors goes to: Sector A,

TSgt. Peter Anthony from West Warwick, R.I., Sector B, TSgt. James Cameron from Bridgeport, Conn.; Sector C, TSgt. Herbert Smaha from Hartford, Conn.; Sector D, TSgt. Jose Carrión, also from Hartford, and Sector E, TSgt. Homer Davis from Springfield, Mass.

The fourth quarter top recruiter for Det. 109 is TSgt. Robert Jacques, from the Fall River, Mass. office and the top sector supervisor is MSgt. James Bondarek of Sector D which covers Southeastern Massachusetts.

3503rd Group

Detachment award winners within the 3503rd Group for FY '76 are:

In Det. 301, TSgt. James C. Musgrove captured top recruiter honors, while MSgt. Roy Andrews was the top sector supervisor.

Winners in Det. 303 were SSgt. Roland R. Wilson, top recruiter, and MSgt. Charles F. Council, sector supervisor.

Former Det. 304's top recruiter was TSgt. R. W. Smith, with MSgt. Aymar White as top sector supervisor.

SSgt. David L. Johnson was Det. 305's top recruiter, while MSgt. Bobby L. Murphy was the top sector supervisor.

TSgt. William R. Bishop took top recruiter honors in Det. 308, with MSgt. John C. Raney taking top sector supervisor honors.

Det. 309 recruiters were led by TSgt. Adolph Martin as top recruiter and SMSgt. Jerry Holloway as top sector supervisor.

Taking top honors in Det. 310 were SSgt. John T. Poindexter, top recruiter, and MSgt. Elmer L. Sehen, top sector supervisor.

Rounding out the 3503rd Group in detachment yearly awards were top Det. 311 recruiter, SSgt. Darrel L. Akers, and top sector supervisor, SM-Sgt. Charles W. Eldridge.

3504th Group

Det. 404, in Arlington, Tex., has announced the following FY '76 recruiting award winners:

Top recruiter and top non-prior service recruiter awards were won by SSgt. Jerry Andrews; Top officer training school recruiter was MSgt. David Clawson; Top women re-

cruiter was MSgt. Lloyd Blanchard; Top sector supervisor was MSgt. James Simmons; Top rookie recruiter was SSgt. Kenneth Smith; and the detachment support award went to MSgt. Charles Corbin.

3505th Group

At Det. 500, MSgt. Vorrus L. Stumborg was named outstanding supervisor for the fourth quarter of FY '76. SSgt. Robert T. Jones was chosen outstanding recruiter for the quarter and SSgt. Thomas J. Cox, was outstanding recruiter for the year. Top 99120 support NCO for the year was SSgt. Richard Lucas and top non-99120 support NCO was MSgt. Donald Jones.

MSgt. LeRoy Holloway was named outstanding supervisor for both the final quarter and the year in Det. 501. TSgt. Lawrence D. Walters was the outstanding recruiter for the quarter and SSgt. James McKenney took the honors for the year. Top non-99120 support NCO for the quarter and year was MSgt. Morrison Connors and the top 99120 support NCO for the quarter was SSgt. John R. Farrell III.

At Det. 504, MSgt. Cecil White was named outstanding supervisor and TSgt. Robert J. Pickerin, outstanding recruiter for the fourth quarter. SMSgt. Bill Phillips was named outstanding supervisor and TSgt. Lucius Green, outstanding recruiter for the fiscal year, TSgt. Walter Walkowski and Sgt. Doug Gillert won top non-99120 and 99120 support awards for the year, respectively.

MSgt. Mike Shimon was chosen Det. 505's outstanding supervisor for the final quarter and SMSgt. George Knipfel was named outstanding supervisor for the year. TSgt. Jack Verveer and SSgt. James Bryant were named outstanding recruiter of the quarter and year respectively. The final quarter's top 99120 support NCO honors went to SSgt. Bill Forster and the fiscal year honors were bestowed on SSgt. Jim Biggs. Top non-99120 NCO support honors went to SSgt. Leroy Anderson for the quarter and to SSgt. Mike Bleichwehl for the year.

In Det. 506, SMSgt. Sherman C. Holmes was selected as the outstanding supervisor for the

quarter and MSgt. Billy F. Hennings was picked outstanding supervisor for the year. TSgt. Roger H. Keck took outstanding recruiter honors for both the quarter and the year. Top 99120 support NCOs for the year were TSgt. William M. Deboe and SSgt. Thomas A. Bonvechio. Top non-99120 support NCO was TSgt. Robert E. Agin.

MSgt. David Lupton was named outstanding supervisor for the quarter for Det. 513 and MSgt. Daniel Reed took the honors for the year. SSgt. Alvin Schiff was selected outstanding recruiter for the quarter and the year. Top 99120 support NCOs for the quarter and year were SSgt. Fred Heger Jr., and TSgt. Ted Scheele and SSgt. Daniel Beamer. Top non-99120 support NCOs for the quarter were SSgt. David Burrill and SSgt. J. C. Tolbert. Top non-99120 support NCO for the year was MSgt. Thomas Murphy.

At Det. 514, MSgt. Albert T. Phillips was selected outstanding supervisor for the quarter and MSgt. Henry F. Smith was chosen outstanding supervisor for the year. TSgt. Jackie Bryant was the outstanding recruiter for the quarter and Sergeant Candace Hattabaugh was the outstanding recruiter for the year. SSgt. James C. O'Connor was selected top 99120 support NCO and MSgt. Hartwell E. Edwards was the non-99120 support NCO of the quarter. Sgt. Richard A. Young and Sgt. Anthony C. Smith were selected top 99120 and non-99120 support NCOs for the year, respectively.

3506th Group

TSgt. Ernest G. Quevedo from Det. 610's Glendale, Ariz., office won top recruiting honors for the year in the 3506th Air Force Recruiting Group. Top recruiter for the last quarter of FY '76 was Hawaii's TSgt. Lynden Wilstead.

Top sector supervisor of the year honors went to SMSgt. Arnold J. Chihak of Det. 610's Phoenix sector. MSgt. Edward A. McKowne of Santa Rosa, Calif., won the quarterly honors for Det. 603, which closed June 30.

The award for the best advertising and publicity program for the year went to TSgt. Donald E. Boudin of Det. 601's McMinnville, Ore. office. The

fourth quarter advertising and publicity award went to SSgt. David R. Hill of the Corvallis, Ore., recruiting office in Det. 601.

SSgt. Roger J. Scott of Det. 607's Lakewood, Colo., office was named top rookie recruiter for FY '77.

The 3506th Recruiting Group's top safety NCO was TSgt. Norman Vance of Det. 606.

MSgt. Leon Watkins, Det. 609's Logistics noncommissioned officer in charge (NCOIC), was named the outstanding support NCO of the quarter.

In yearly unit awards, Det. 610, San Bernardino, Calif., won the overall 3506th Recruiting Group Commander's Award, and achievement awards for non-prior service (NPS) male and quality recruiting. Det. 608 at Salt Lake City, Utah, picked up two yearly honors, the Group Safety Award and NPS Female Achievement award. Det. 607, Denver, Colo., won the Nurse Achievement Award, and Det. 609 had the top physicians recruiting program.

Semi-annual awards went to Det. 608 for management and Det. 603 for reserve referrals. The safety award was a four way tie between Dets. 603, 607, 608 and 609.

A quarterly Group Commander's Production Award was won by Det. 610.

AF gets nod to purchase 'air time'

WASHINGTON — The Department of Defense (DoD) has informed the services that beginning Oct. 1, 1976, they may buy broadcast advertising time for recruiting programs. The decision whether to include paid broadcast advertising in a service's overall recruitment advertising program is at the discretion of each military service.

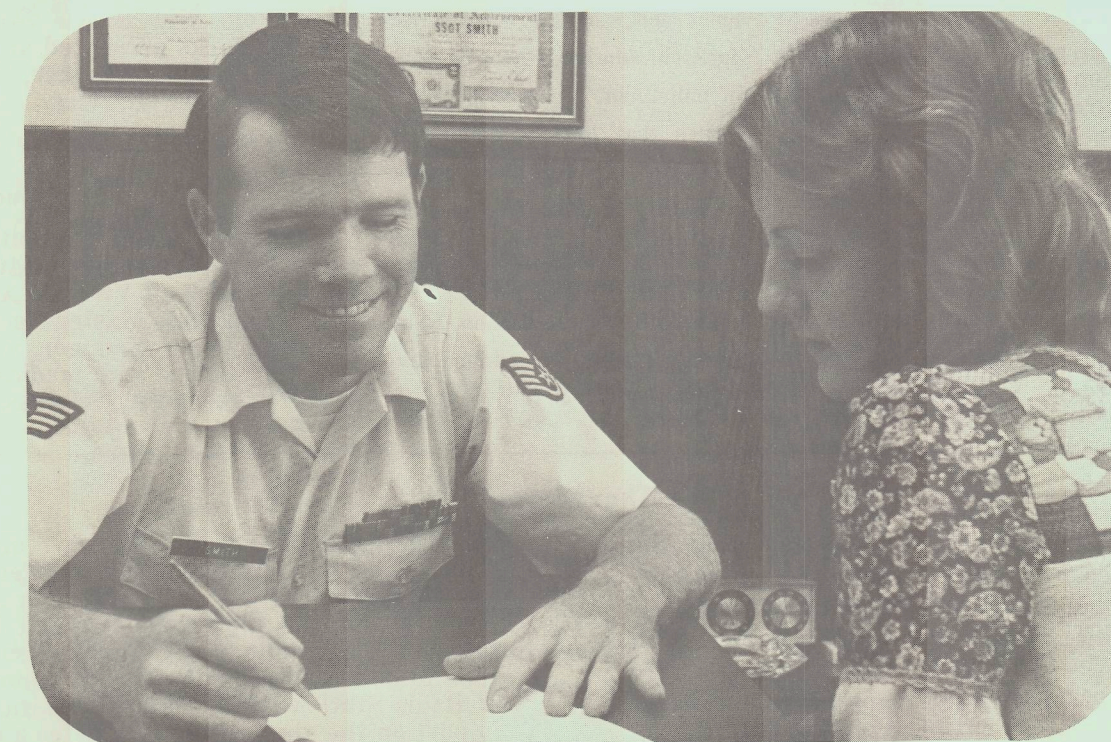
DoD has not employed paid broadcast advertising in support of military recruiting since 1971. In the meantime, the military services have developed their advertising media plans without access to either radio or television advertising except on a public service basis.

In 1975 the Office of the Secretary of Defense began an analysis of the relative effectiveness of paid broadcast advertising in support of the All Volunteer Force.

Results of a study of paid broadcast advertising indicate that this may offer an opportunity for the military services to improve the cost effectiveness of their advertising media in support of military recruitment.

Air Force Recruiting Service advertising officials state that groups and detachments will be authorized to spend up to 20 per cent of their local advertising budgets for paid broadcast advertising beginning after the first of January. Policy guidance covering the purchase of broadcast advertising is now being finalized and will be provided soon.

There are no immediate plans to buy paid broadcasting on a national basis.



"CHALLENGING AND REWARDING" is Staff Sergeant Kenneth R. Smith's summation of his first year as a recruiter with Air Force Recruiting Detachment 404. SSgt. Smith, an aircraft maintenance specialist prior to this assignment, talks with an applicant about Air Force career opportunities. He was recently selected as the 3504th Air Force Recruiting Group's "Rookie of the Year" for Fiscal Year 1976.

Here n' there

Nurse Week

Minnesota Governor Wendell Anderson recently signed a proclamation designating "Nurses in the Air Force Week" for observance by all citizens of the state. Minutes before, Captain Bunny Cox, nurse recruitment officer, Air Force Recruiting Detachment 412, assisted the Governor in the commissioning ceremonies of Sherry Meyers as a First Lieutenant.



MASTER SERGEANT Jesse Waggoner, Air Force Recruiting Detachment 108 recruiter located in Hazelton, Pa., talks to a prospective applicant beneath a "Super Job" billboard mounted on a local vocational school cafeteria wall. The billboard, with photos of Air Force aircraft placed in the space normally used for sniping, is a continuing reminder to the students that "Super Jobs in the Air Force" are available to them after completing school.

Air show

"Come back next year and bring that little airplane with you" made a recruiter in Air Force Recruiting Detachment 106 feel his exhibit at the Duanesburg, N.Y. air show was a hit. Technical Sergeant Lee Pigliavento, displayed the Air Force F-111 model aircraft and a flight simulator, at the Duanesburg airport. He said the display attracted a lot of attention and provided him an opportunity to pass out literature and talk to interested visitors.

Controller of the Month

Airman First Class Paula A. Leos has been selected as Controller of the Month by the Accession Control Center here. This is the second time A1C Leos has been named for the honor. The native Nebraskan was also top controller for April 1976. The 20-year old personnel specialist was stationed at Offutt Air Force Base, Neb. before coming to Randolph.

Over the top

On his last day as commander of Air Force Recruiting Detachment 403, Major Charles L. Jackson administered the oath of enlistment to a group of enlistees that put his det. "over the top" for the last quarter of fiscal year 1976. On the same date 15 years ago, Maj. Jackson entered active duty. He is now commander of the Omaha, Neb., Armed Forces Examining and Entrance Station.

The reward

"At a special dinner last night . . . sponsored by the Air Force and hosted by Santa Barbara recruiting Sergeant Jerry Young and Master Sergeant Ray Crouse . . . on behalf of the contribution of the news media, both print and electronic . . . special awards of thanks were given to radio station KDB, the Santa Barbara News Press and to our own president of KKTEK, Guy Erway and Joyce Erway. To our surprise, special mentions included our own morning newsmen, John Burkman . . . (and myself) . . . KKTEK would like to thank the USAF and Sergeant Jerry Young . . . One thing that I have been aware of is the warm and professional working relationship that we, the media, have always had with all branches of the military. But in every city the USAF has always made that extra effort in saying 'thank you' to the media. We appreciate Sergeant Jerry Young, your taking the time out to say 'thanks', so I have taken this time to do likewise." This is what announcer Nick Peirce, of Radio Station KKIO, Santa Barbara, Calif., had to say in part on the air, the morning after a center of influence dinner at which he, other members of his station staff, and other media representatives were honored. The event was conducted by Master Sergeant Ray Crouse and Sgt. Young, members of Air Force Recruiting Detachment 609.

A&P gets a boost

Technical Sergeant Frederick Gyke, a recruiter in Scranton, Pa., recently came up with a way to boost his advertising and publicity program by drawing the attention of prospective applicants. A member of Air Force Recruiting Detachment 108, TSgt. Gyke had his personal car painted with stars and stripes, the slogan "Go Air Force" and his telephone number.

Support plaque

Staff Sergeant William H. Harvey, an Air Force recruiter in Elizabeth, N.J., recently presented Norman Wallerstein, cable television manager with an Air Force Outstanding Public Service Support Plaque in recognition of the station's support of recruiting in that area. SSgt. Harvey, a member of Air Force Recruiting Detachment 105, said the ceremony took place on camera before an estimated 20,000 viewers.

Recruiter's helper

Technical Sergeant Willard Shockley, a recruiter in Air Force Recruiting Detachment 311, recently received office assistance from one of his Delayed Enlistment Program (DEP) members. Miss Sharon Haas did some of the typing and filing and helped with the direct mail program. TSgt. Shockley gives her credit for indirectly meeting 50 to 70 per cent of his assigned goal. Miss Haas is now Airman Haas and her recruiter is looking for a new DEP helper.

First dental specialist

First Lieutenant Richard Yates, a member of the Medical Recruiting Team at Air Force Recruiting Detachment 109, Bedford, Mass., has recruited the first dental specialist to go into the Air Force Dental Corps through a medical recruiting team. He is Dr. Neal A. Yolin, prosthodontist from Wayland, Mass., and will be assigned to the Air Force hospital at Sheppard Air Force Base, Tex.

Daddy's helpers

Master Sergeant Charles F. Petee, administrative noncommissioned officer, Air Force Recruiting Detachment 406, received some office assistance this summer from his daughters, Denise and Deborah. They helped prepare direct mail letters, marched in local parades and assisted at exhibit sites. They were recently recognized for their help by the presentation of a 3504th Air Force Recruiting Group's Orville certificate.

A first?

Senior Master Sergeant Robert Burks, (now retired) operations superintendent, Air Force Recruiting Detachment 601 may have pulled off an Air Force "first" recently by making the Chief Petty Officer's Mess in Seattle an Honorary Air Force Recruiting Office. Citing the Sand Point Naval Air Station's club for its support, SMSgt. Burks presented an Air Force "shingle" to Commander Dale G. Schuster, Executive Officer, Sand Point Naval Support Activity.

Success

The Air Force Recruiting Detachment 310 medical recruiting team recently attended the 26th annual Scientific Assembly of Virginia Academy of Family Physicians. Two recruiters, Master Sergeant Ron Hutton and Staff Sergeant Perry Younger, attended along with some 200-300 physicians and medical specialists, and called the event a recruiting success.

Good samaritan

Reverend Harry Purviance, Mirror Lake Christian Church, St. Petersburg, Fla., recently commended Staff Sergeant Robert J. Butler, of the Meridian, Miss. recruiting office for his willingness to help a fellow motorist in trouble. "We developed car trouble near Meridian," said Reverend Purviance, "and SSgt. Butler, a recruiter in Air Force Recruiting Detachment 309, stopped and fixed the car so we could continue on our trip home. 'Thanks from the Purviances to SSgt. Butler for his unselfish act,' said the letter to detachment officials.

Keep on playing

The Strategic Air Command Band from Offutt Air Force Base, Neb., has been extremely active in support of Air Force Recruiting since the new year began, according to Air Force Recruiting Detachment 403 officials. The band has performed at 57 high schools, four colleges, four Reserve Officer Training Corps balls, four shopping centers and held three band clinics, since January 1, 1976.

New OL chief

Senior Master Sergeant Eddy N. Betenson is the new commander of the 3506th Air Force Recruiting Operating Location in Honolulu, replacing SMSgt. Louis D. Peters, who is retiring. As commander, the 19-year Air Force veteran is responsible for eight recruiters and their activities throughout the Hawaiian Islands. SMSgt. Betenson was operations superintendent in Det. 608 before moving to Honolulu.

Open house

The 590th Air Force Band unit "MACPAK", McGuire Air Force Base, N.J. recently performed for the Glassboro, N.J. recruiting office open house. "The MACPAK really drew a crowd near the front door of the recruiting office," said Staff Sergeant Dennis Cullar, a recruiter in Air Force Recruiting Detachment 105, "and helped spread the word about where the Air Force recruiting office is located in Glassboro."

Degrees

Four members of the 3503rd Air Force Recruiting Group recently earned degrees through the auspices of the Community College of the Air Force and off-duty classes. Receiving their masters degree from Webster College in St. Louis, were Master Sergeant Sherm Lockard, Air Force Recruiting Detachment 311, and Technical Sergeant Robert Kleeman, Det. 309. MSgt. Terry Simmons, Det. 311, and TSgt. Jerry McKinney, Det. 311 earned baccalaureate degrees from McKendree College, Lebanon, Ill.

Recruiting School names twenty-nine course grads

LACKLAND AFB, Tex.— Twenty - nine noncommissioned officers recently completed the six-week recruiting course here and are being assigned to Air Force Recruiting Service units throughout the United States.

Selected as Distinguished Honor Graduate from the class was Staff Sergeant Jeffery C. Kampion, Air Force Recruiting Detachment 609, Los Angeles. Master Sergeant Joseph M. Harper, Det. 412, St. Paul, Minn., was named honor graduate.

Seven new recruiters will be going to the 3501st Air Force Recruiting Group. They are SSgt. William M. Killeen, group headquarters; Technical Sergeant Richard D. Wallace, Det. 101, Pittsburgh; SSgts. Leonard J. Baczkowski, Isaiah Solomon and Sergeant Robert P. Musewicz, Det. 105, McGuire Air Force Base, N.J.; TSgt. John T. Lauer, Det. 108, New Cumberland, Pa.; SSgt. Robert N. Fouquette, Det. 109, Bedford, Mass.

Going to the 3503rd Group are SSgts. David E. Biggs and Richard S. Blaich, Det. 301, Gunter Air Force Station, Ala.; TSgts. Fred D. Almand and Dennis A. Peterson, Det. 303, Patrick AFB, Fla.; TSgt. Earnest Sears and SSgt. Donald J. Riek, Det. 305, Bolling AFB, D.C.; TSgt. Walter O. Busby, Det. 307, Raleigh, N.C.; MSgt. Raymond M. Woodby, Det. 311, Nashville, Tenn.

Scheduled to be assigned to the 3504th Group are TSgt. David L. Cook, Det. 401, Kansas City, Mo.; MSgt. William M. Milner Jr., and SSgt. Billy G. Yates, Det. 406, Houston; MSgt. James T. Self, Det. 409, Oklahoma City; Sgt. Dennis R. Murra, Det. 412, St. Paul, Minn.

Moving to the 3505th Group are MSgt. Carl A. Mercer, Det. 500, Indianapolis; SSgt. Robert D. Dietrich II, Det. 504, Self-

ridge, Mich.; SSgt. Randy J. Stimac, Det. 505, Milwaukee; Sgt. John T. Higgins, Det. 514, Columbus, Ohio.

New recruiters in the 3506th Group are TSgt. James H. Strobeck, Det. 601, Bellevue, Wash.; SSgt. Stuart M. Sibitzky, Det. 608, Salt Lake City, Utah, SSgt. Phillip K. Milledge, Det. 609, Los Angeles.

Nine officers complete AF recruiting course

LACKLAND AFB, Tex.— Nine officers were recently graduated from the three-week Air Force Recruiting officer course here.

Completing the course were Captain Vivian J. Stieley, nurse recruitment officer, Air Force Recruiting Detachment 303, Patrick Air Force Base, Fla.; Capt. William Huggins, medical recruitment officer, Det. 311, Nashville, Tenn.; Major William E. Martin, operations officer, 3504th Air Force Recruiting Group, Lackland AFB.; Capt. Jerry Thigpen, support officer, Det. 404, Arlington, Tex.; and Capt. Michael Rydjord, support officer, Det. 412, St. Paul, Minn.

Other graduates are Capt. Melvin M. Vuk, operations officer, Det. 513, Cleveland; Capt. Mary Waters, nurse recruitment officer, Det. 601, Bellevue, Wash.; Capt. Pauline Shea, nurse recruitment officer, Det.

More here n' there



TECHNICAL SERGEANT Michael Allums, a member of Air Force Recruiting Detachment 406, and recipient of the Community College of the Air Force Career Education Certificate in Meteorological Equipment Technology, admires the certificate after presentation ceremonies recently at Goodfellow Air Force Base, Tex.

Visits recruit

Technical Sergeant Jerry Parks a recruiter in Air Force Recruiting Detachment 404, recently talked about Air Force life with Airman Basic Raymond Sires, one of his recruits at Lackland Air Force Base, Tex. during a recent visit to Lackland. Upon graduation from basic military training, Amn. Sires is scheduled to enter training as a weapons mechanic.

Great Way of Life

"Air Force—A Great Way of Life" recently flashed before the eyes of an estimated 50,000 motorists as they drove along a freeway serving St. Paul-Minneapolis, according to Air Force Recruiting Detachment 412 officials. The message carried on a neon marquee, recycles every five seconds and flashes 720 times an hour for a 24-hour period. Master Sergeant Thomas P. Crowley said the airline marquee will carry an Air Force message at least once each month.

Honored

Three members of Air Force Recruiting Detachment 609 received certificates of appreciation from the Los Angeles Air Force Academy Liaison Officers at a recent awards luncheon. Master Sergeant Ray Crouse and Captains Mike Callen and Chris Ratajczak were recognized for their support of local efforts to recruit women for the Academy. Capt. Ratajczak, formerly at the Academy, talked to interested applicants and appeared on a local television show. Capt. Callen and MSgt. Crouse made arrangements for the talk show and provided spot announcements.

Commander shows how its done

Lieutenant Colonel Charles S. Della Peruta, newly assigned commander of Air Force Recruiting Detachment 105, recently showed some leadership by example when he topped the det. record in the annual aerobics testing program. He gained the top spot in the mile-and-a-half run by setting the record time of 9:30. Runner-up was Staff Sergeant Steve Skoczylas, logistics noncommissioned officer, with a time of 10:35. Both achieved a fitness category of excellent and challenged other dets to beat their mark.

Spirit

Combining spirit and ingenuity, two recruiters in Joplin, Mo., recently came up with an Air Force display to help celebrate Bicentennial events in their area. Technical Sergeant Rick Allen and Staff Sergeant Don Akes, Air Force Recruiting Detachment 401, borrowed a convertible from local centers of influence. Using bus cards and other advertising material, they transformed the car into a rolling recruiting vehicle. For an added touch, Belinda Smith, daughter of Senior Master Sergeant Joe Smith, det. sector supervisor, rode in the car with the recruiters, who said the response of the crowd to the display was enthusiastic.

TV program generates many applicant inquiries

NASHVILLE, Tenn.— "Where the Jobs Are," a local television program, recently generated some 50 inquiries from prospective applicants for the Air Force recruiter here.

Master Sergeant Hugh D. Gibbons, a member of Air Force Recruiting Detachment 311 was the sole guest on the Sunday-morning program recently. He spent the half-hour discussing Air Force job opportunities with the

show's host, Bob Jernison.

Aired on WTVF-TV, the program aimed at jobless area residents draws an estimated 24,000 viewers.

During the program, MSgt. Gibbons covered the major advantages of an Air Force career. He compared Air Force and civilian skill requirements, and talked about the value of Air Force training.

In recognition of his support of the recruiting mission, Mr. Jernison was presented a framed copy of the poem "High Flight."

Fourteen RS members complete NCO Academy

Fourteen enlisted personnel assigned to Air Force Recruiting Service were among 103 recent graduates of the Air Training Command Noncommissioned Officer Training School, Lackland Air Force Base, Tex.

Master Sergeant Joseph C. Wells, Air Force Recruiting Detachment 514, Columbus, Ohio; and Technical Sergeant Ronald G. Hersh-

berger, Det. 601, Bellevue, Wash., were among 11 Distinguished Graduates of Class 76-5.

Others graduating were MSgts. Jimmie W. Attaway, Det. 108, New Cumberland, Pa.; Carlyle D. M. Clark, Det. 104, Jamaica, N.Y.; Gilbert Garcia, Det. 406, Houston, Tex.; Harry L. Gordon, Recruiting Service headquarters, Randolph AFB, Tex.; and Freddy Ragan, Headquarters 3503rd Air Force Recruiting Group, Robins AFB, Ga.

Also, TSgts. Wayne C. Delvito, Det. 513, Cleveland, Ted W. Drost, Det. 108, New Cumberland, Pa.; Linwood E. Green, 3506th Group, Mather AFB, Calif.; Milton L. Hoadley, Recruiting Headquarters; Gary L. King, Det. 405, St. Louis; Barry M. Sheedlo, Det. 504, Selfridge, Mich., and Earl E. Smith, Jr., Det. 610, San Bernardino, Calif.

TSgt. Sheedlo distinguished himself by winning the Veterans of Foreign Wars Award as the most knowledgeable in world affairs.

Service seeks funds for HASTY RAP

Air Force Recruiting Service has requested additional funds in fiscal year 1977 so selected first-term airmen can assist recruiters under the program entitled HASTY RAP.

The decision to try to continue HASTY RAP was based on an evaluation of a recent two-month field test of the program, according to Air Force Recruiting Service officials here.

"We took a close look at the test results and have concluded that it was a complete success," said Colonel Edward D. Young, Jr., director of operations for Recruiting Service.

HASTY RAP allows a few selected first-termers the opportunity to return to their hometowns to assist their recruiters for up to 14 days. During their stay, the Air Force newcomers visit high schools to talk with classmates and friends, appear at fairs with recruiting exhibits or Air Force Orientation Group displays, attend center of influence events and make radio and television appearances accompanied by their recruiters.

During the test period, 67 airmen participated and were credited with generating more than 150 qualified leads which are now in various stages of processing, say officials.

Their visits also were influential in guiding more than 25 young men and women into the Delayed Enlistment Program or active duty.

"However, the effect of the airmen's participation will continue for some time," said Col. Young. "Many young people were exposed to their message, and it may play a part in their decision to enlist in the future."

In the meantime, a no-cost HASTY RAP program is being launched with the help of the Air Force Military Personnel Center. All CONUS, Alaska and Hawaii bases are being asked to make first-term airmen available to help recruiters in their local area.

Recruiting Service officials, working to refine the program and to help recruiters obtain the maximum benefit from their HASTY RAP participants, have developed a working checklist which will be distributed to the field soon.

"It will help recruiters ensure that all necessary arrangements are completed prior to the airman's arrival and that his or her stay is well planned," explained Col. Young.

HASTY RAP provides an added dimension to Recruiting Service's tell-it-like-it-is program. It is based on the belief that no one can communicate better on what Air Force life is like than those who have just been through basic training or technical school.



DISCUSSING THE LIFE of a woman in the Air Force with Ms. Denise Blanchard, left, and Ms. Cynthia Fontenot, center, of Lafayette, La., is Airman First Class Darlene Alexander. A1C Alexander assisted Air Force Recruiting Detachment 309 recruiters as part of the HASTY RAP test program conducted recently. (Air Force Photo by Master Sergeant Ernest B. Corcoran, Jr.)

Recruiters praise first-term helpers

HASTY RAP is "an excellent program. When someone has just completed basic training and tech school, he can really 'tell-it-like-it-is'."

That is what Technical Sergeant David Posey, an Air Force recruiter at Fayetteville, Ark., had to say about the recent test recruiter assistance program — HASTY RAP.

TSgt. Posey, a Detachment 409 recruiter, is among several Air Force recruiters praising the program and its participants.

The two-month HASTY RAP trial enabled selected first-term airmen to return to their hometowns to assist their recruiters and it proved so successful that Recruiting Service officials here hope to continue it.

TSgt. Posey was aided by Airman Robert E. Ridley, who is assigned to Dover Air Force Base, Del. "He talked to a lot of young people and one of them has already enlisted in the Delayed Enlistment Program and I have others scheduled for tests and physicals," said the sergeant.

"I can always use some help," emphasized Master Sergeant Richard Mackie, a Det. 404 recruiter at Amarillo, Tex. His assistant for 10 days was Airman First Class Rickey E. Branigan who recently completed basic training. "He went with me to high schools and gave the students first-hand information about basic. Since he had just finished training, his answers to their questions were more credible than anything I could tell them," explained MSgt. Mackie.

At Lawton, Okla., TSgt. Don Sheppard, Det. 409, lauded HASTY RAP saying "The Air Force has openings for security policemen now and the best thing that could happen is for me to be able to let someone who is interested in the job talk to a person who is doing that job. And that's just what happened." A security policeman at Altus AFB, Okla., Amn. Brian Perkain, helped the veteran recruiter under the program.

eran recruiter under the program.

"I can't say enough about Amn. Tyndall, the outstanding job he did and the professional way he represented the Air Force," said Senior Master Sergeant Ray Wilhelm, an Air Force Recruiting Detachment 405 sector supervisor. He was praising Amn. Gregory P. Tyndall, from Dover AFB, who helped two of his recruiters.

During his visit home, Amn. Tyndall made presentations to counselors and students at five high schools, accompanied recruiters on visits to homes of prospective applicants, and recorded radio public service announcements.

Echoing SMSgt. Wilhelm's enthusiasm for the program were Det. 405 area Air Force recruiters, Staff Sergeant Bill Weber and Master Sergeant John Eggers. They worked with Amn. Ronald Chiodini from Blytheville AFB, Ark., and Amn. Joseph E. Stratmann, from Dyess AFB, Tex., respectively.

In Det. 412, TSgt. Don Volner said he too was grateful for the assistance of Sergeant Ray Bell from Lackland AFB, Tex. Among other endeavors, they appeared on a live 30-minute radio program to discuss their Air Force experiences, qualifications for and opportunities in the Air Force.

Airman First Class Darlene J. Alexander of the 351st Strategic Missile Wing, Whiteman AFB, Mo., assisted recruiters in Det. 309. She visited eight radio stations, a television station, three newspapers, helped interview 10 applicants and briefed 11 recruiters on what life was like for her in the Air Force.

Claims to fame 'My zone's bigger...'

Since day one of recruiting, when the first two recruiters got together to compare notes, "claims to fame" have constantly been cropping up.

For example — "my zone is twice as big as anyone's; yes, but mine is twice as hard to recruit." Or, — "Man, I've put in enough non-prior service to fill a headquarters; yes, but I've put in enough quality officers to command them."

Old Ben Franklin, in his infinite wisdom once wrote, "If you would not be forgotten as soon as you are dead; either write things worth reading; or do things worth writing."

And now the opportunity has

arrived for Air Force recruiters to stake their own "claim to fame" in the "Air Force Recruiter" newspaper. If you think you have "recruited more high quality applicants than anyone else; have enlisted the most personnel in the shortest or longest period of time; or whatever — we want to know about it.

How do you stake your claim? Just pick up the phone, call DIAL at Randolph (487-3425 autovon, FTS 512-748-3425, or commercial 512-652-3425) and let us have it. You stake it — we'll print it!

And we're not going to question your claim — but the readership will. So make sure you know what you're talking about. Rebuttals or "claim

jumper" replies will also be printed in the forthcoming issue of the Recruiter.

When staking a claim via the DIAL system, to keep our confusion here to a minimum, just precede the claim with these words — "This is (rank, full name, location, detachment) and I'd like to stake a claim". Anonymous claims will go the way of old soldiers.

So, if you think you've got a claim like no others, don't sit on it — file it with the Air Force Recruiter.

Once filed, claims will be recorded in the Recruiting Service "Book of Records," and published on a regular basis. Records will stand until disputed or broken.



THIS LICENSE PLATE was discovered on Randolph Air Force Base, here. Research by "The Air Force Recruiter" newspaper staff revealed that the car to which it is attached belongs to Major Robert M. Williams, who is assigned to the Air Training Command Inspector General, Recruiting Division. (Air Force Photo by Walt Weible)

AFA chapter honors two during annual convention

HOUSTON — Two Air Force Recruiting Service members were recently honored by the Texas chapter of the Air Force Association.

Captain Terry R. Moore, nurse recruitment officer for Air Force Recruiting Detachment 406, was named by the Association as Outstanding Air Force Recruiting Officer in Texas, and Master

Sergeant Lloyd T. Blanchard, Det. 404, was selected for the Outstanding Noncommissioned Officer honor.

The awards were presented during the Association's annual convention here.

Capt. Moore is responsible for recruiting and commissioning nurses for the Air Force Nurse Corps from throughout the southern half of Texas, while MSgt. Blanchard recruits in San Antonio.